

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

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POSTAL RATE AND FEE CHANGES, 1997

POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY  
Docket No. R97-1

NOTICE OF THE UNITED STATES POSTAL SERVICE  
OF REVISIONS TO THE TESTIMONY OF  
DR. GEORGE TOLLEY (USPS-T-6)  
(October 9, 1997)

In accordance with Presiding Officer's Ruling No. R97-1/27, revised pages of the testimony of Dr. George Tolley, USPS-T-6, are appended hereto as Attachment A.

These pages reflect revisions arising from three sources:

1) The error acknowledged in Dr. Tolley's response to item 10.b of POIR No. 1, filed August 18, made in summing GFY 1999 figures presented in Exhibit USPS-6A. The Postal Service makes no use of the GFY 1999 forecast in this case, as the test year is 1998.

2) Errors, also acknowledged in response to item 10 of POIR No. 1, in Dr. Musgrave's forecasts, which are reproduced for convenience in some of Dr. Tolley's tables.

3) Errors made in incorporating the revenue loss from the proposed prebarcode discount into the after-rates FWI for Bound Printed Matter, Library Rate, and Special Rate. This situation was discussed with regard to Bound Printed Matter in response to item 10.b of POIR No. 3, filed September 22, and the same error in the same formula affected Library and Special Rate as well. For each subclass, the effect of the error on the forecast was quite small.

Attachment A contains revised pages of text, tables, and exhibits necessary to reflect fully the correction of these errors. It is our intention to substitute these pages for those filed originally when Dr. Tolley adopts his testimony on the stand. (Attachment A also contains one revised workpaper page.)

There is one additional source of error in Dr. Tolley's forecast which is not reflected in the revisions presented in Attachment A. The quarterly forecasts have misapportioned volume between the quarters. Details on this are presented in

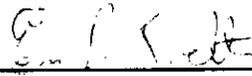
Attachment B. Correction of this error causes what are essentially trivial changes in the test year forecasts for every subclass. (The quarterly changes are less trivial, but, of course, only the forecasts for the entire year are used in this proceeding.) The Postal Service does not believe that discrepancies of this magnitude warrant filing revised pages for each of the myriad of instances in which the text contains a forecast number that would change only slightly. Attachment B, however, does contain a supplemental version of the summary table from the testimony (Table 1), and Exhibit USPS-6A, which clearly show for each subclass what the corrected figures would be (as well as the magnitude of the correction relative to the original forecast.) The forecasting model from which these figures are derived is being filed as USPS-LR-H-295, which, as of now, represents the best forecasting model for the subclasses forecasted by Dr. Tolley. (This library reference also contains corrections of all the errors discussed above and reflected in Attachment A.)

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.  
Chief Counsel, Ratemaking



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Eric P. Koetting

475 L'Enfant Plaza West, S.W.  
Washington, D.C. 20260-1137  
(202) 268-2992; Fax -5402  
October 9, 1997

Attachment A

The following errata were identified for USPS-T-6:

Testimony

Pages 5-6 (Table 1)

Page 62 \*

(line 20, the number '54,519.485' becomes '54,517.802')

Pages 127-128 \*

(on p. 127, ll. 21-22, the sentence starting 'The after-rates forecast, ...'  
moves to p. 128, ll. 9-10)

Page 163, line 15, the number '561.718' becomes '562.598'

Page 167, line 9, the number '200.511' becomes '200.807'

Page 172, line 6, the number '28.709' becomes '28.711'

Exhibit USPS-6A

Pages 1-3, 6-8, 10 (pp. 4 & 9 are enclosed as well for completeness)

Workpaper 1

Page 53 (Table 1-35)

- \* -- Errata marked with an asterisk do not relate to any corrections in the forecast, but instead correct typographical or editorial errors made in the preparation of the testimony.

The changes to "Adjusted After-Rates" in Table 1 for Insurance and Certified are due to errata from rate design witnesses.

TABLE 1  
VOLUME PROJECTIONS  
(Million Pieces)

Category of Mail or Service	Base Year	Test Year Before-Rates	Test Year After-Rates	Adjusted After-Rates
<b>FIRST-CLASS MAIL</b>				
First-Class Letters & Flats	92,899.506	95,901.297	95,446.568	95,550.984
(Single-piece)	53,738.949	54,394.309	54,413.387	54,517.802 <sup>2</sup>
(Nonautomated Presort)	7,846.568	5,369.390	4,855.407	4,855.407
(Automated)	31,313.989	36,137.599	36,177.775	36,177.775
First-Class Cards	5,217.264	5,693.117	5,523.046	5,523.046
Stamped Cards	570.329	594.894	583.005	583.005
Private Cards	4,646.935	5,098.223	4,940.041	4,940.041
(Single-piece)	2,437.427	2,546.540	2,476.656	2,476.656
(Nonautomated Presort)	710.712	643.732	667.024	667.024
(Automated)	1,498.796	1,907.951	1,796.361	1,796.361
TOTAL FIRST-CLASS MAIL	98,116.770	101,594.414	100,969.614	101,074.030
Priority Mail <sup>1</sup>	991.280	1,131.663	1,095.437	1,152.413 <sup>3</sup>
Express Mail <sup>1</sup>	58.719	64.832	63.857	62.721 <sup>3</sup>
Mailgrams	5.558	4.757	4.757	4.757
<b>PERIODICALS</b>				
Within County	910.993	911.204	901.870	901.870
Nonprofit	2,182.805	2,186.677	2,161.077	2,161.077
Classroom	58.647	51.194	47.452	47.452
Regular Rate	7,013.337	7,172.571	7,147.574	7,147.574
TOTAL PERIODICALS	10,165.782	10,321.646	10,257.973	10,257.973
<b>STANDARD A MAIL</b>				
Single-Piece	158.735	165.695	161.574	0.000 <sup>4</sup>
Regular Rate Bulk	60,923.517	66,783.249	66,313.735	66,313.736
Regular	30,924.312	34,359.008	37,627.554	37,627.555
(Nonautomated)	10,247.842	8,904.147	9,184.917	
(Automated)	20,676.469	25,454.861	28,442.638	
Enhanced Carrier Route	29,999.206	32,424.240	28,686.181	28,686.181
(Nonautomated)	28,790.811	30,301.017	26,626.519	
(Automated)	1,208.395	2,123.223	2,059.662	
Nonprofit Rate Bulk	12,718.009	13,255.224	13,122.251	13,122.251
Nonprofit	9,711.959	10,123.229	10,550.968	10,550.968
(Nonautomated)	5,059.538	4,086.150	3,658.517	
(Automated)	4,652.422	6,037.079	6,892.451	
Nonprofit ECR	3,006.050	3,131.995	2,571.283	2,571.283
(Nonautomated)	2,831.120	2,775.082	2,216.626	
(Automated)	174.930	356.913	354.654	
TOTAL STANDARD A	73,800.261	80,204.168	79,597.559	79,435.987

(Continued on next page)

TABLE 1  
(Continued)  
VOLUME PROJECTIONS  
(Million Pieces)

<u>Category of Mail or Service</u>	<u>Base Year</u>	<u>Test Year Before-Rates</u>	<u>Test Year After-Rates</u>	<u>Adjusted After-rates</u>
STANDARD B MAIL				
Parcel Post	220.034	241.598	231.879	234.660 <sup>5</sup>
(Inter-BMC)	64.941	55.256	50.375	
(Intra-BMC)	48.009	49.406	43.566	
(DBMC)	107.085	136.937	137.938	
Bound Printed Matter	515.988	567.896	562.598	574.742 <sup>6</sup>
Special Rate	194.157	200.562	200.807	200.511
Library Rate	28.922	30.245	28.711	28.728 <sup>6</sup>
TOTAL STANDARD B	959.101	1,040.302	1,022.817	1,038.641
Postal Penalty	347.651	297.820	297.820	297.820
Free-for-the-Blind	50.388	56.390	56.390	56.390
TOTAL DOMESTIC MAIL	184,495.511	194,715.992	193,367.404	193,389.076
SPECIAL SERVICES				
Registry	18.149	16.195	14.288	14.288
Insurance	30.069	31.438	30.600	31.026 <sup>7</sup>
Certified	283.138	304.153	293.118	289.653 <sup>8</sup>
Collect-on-Delivery	4.611	3.936	3.886	3.886
Money Orders	214.709	236.661	236.570	236.570
TOTAL SPECIAL SERV.	550.843	592.383	578.463	

<sup>1</sup> Volume projections before adjustment for Priority Mail and Express Mail are taken from Dr. Gerald Musgrave's revised testimony (USPS-T-8), and adjusted for the MC96-3 decision as explained in Library Reference H-173 and Library Reference H-295.

<sup>2</sup> An explanation of the adjustment to First-Class single-piece is presented by witness Fronk (USPS-T-32).

<sup>3</sup> An explanation of the adjustment to Priority and Express mail is presented by witness Sharkey (USPS-T-33), but does not reflect post-filing errata of Dr. Musgrave.

<sup>4</sup> An explanation of the adjustment to Standard single-piece is presented by witness Moeller (USPS-T-36).

<sup>5</sup> An explanation of the adjustment to parcel post is presented by witness Mayes (USPS-T-37).

<sup>6</sup> An explanation of the adjustment to bound printed matter and library rate is presented by witness Adra (USPS-T-38), but does not reflect my post-filing errata.

<sup>7</sup> An explanation of the adjustment to insurance is presented by witness Plunkett (USPS-T-40).

<sup>8</sup> An explanation of the adjustment to certified mail is presented by witness Needham (USPS-T-39).

1           In the before-rates projection, real postal prices are based on the assumption that the  
2 present rate schedule for First-Class letters remains in effect through the Test Year, with  
3 the result that the real price declines in line with the Data Resources, Inc. (DRI) projection  
4 of the increase in the general price level as measured by the Department of Commerce  
5 price index of personal consumption expenditures.

6           The after-rates projection is the same as the before-rates projection, except that the  
7 rate schedule proposed by the Postal Service in this proceeding is assumed to go into  
8 effect at the beginning of the Test Year, on October 1, 1997, which falls during the first  
9 quarter of Postal Year 1998.

10           Details of the projection methodology are given in the Technical Appendix to this  
11 testimony and in Workpaper 2 which gives sample calculations enabling replication of the  
12 projections.

13           The before-rates projection of total single-piece letter volume in the Test Year,  
14 obtained by applying the methodology, is 54,394.309 million pieces. The after-rates  
15 projection based on the rates proposed by the Postal Service in this case is 54,413,387  
16 million pieces. The after-rates volume of single-piece letters is greater than the before-  
17 rates volume because the proposed decline in the discount for presorted nonautomated  
18 letters causes some of this mail to shift to single-piece letters.

19           To the above volume, additional adjustments are made by witness Fronk (USPS-T-  
20 32), leading to a final after-rates volume projection of 54,517.802 million pieces.

21           **b. Total Workshared First-Class Letters**

22           Assuming present postage rates are continued, the volume of workshared First-Class  
23 letters, equal to the sum of the volumes of presorted nonautomated and automated letters  
24 mentioned immediately below, is projected to be 41,506.989 million pieces in the Test

1 mentions an important caveat, however. "With direct marketers going toward more  
2 targeting it is going to be difficult for alternate delivery companies to compete with the  
3 USPS which goes to every address and individual." All in all, it appears that alternative  
4 delivery has had a small negative effect on the volume of Standard regular mail.

5 **iii. Net Trend for the Forecast Period**

6 The above discussion of non-econometric information has noted both positive and  
7 negative influenced on Standard A regular mail volume. Table 12 shows that the positive  
8 and negative influences have been roughly offsetting over the past five years, with other  
9 factors being responsible for a 0.12 percent decline in Standard regular mail volume. This  
10 is equivalent to an annual decline of only 0.02 percent per year.

11 The small mechanical net trend does not appear to be reflective of a persistent  
12 decline in Standard regular mail volume. The forecast error analysis shows both positive  
13 and negative forecast errors and the SPLY differences in forecast errors offer no obvious  
14 indication of a downward trend in Standard regular mail volume. As a result, no net trend  
15 factor is included in the volume forecasts of this subclass.

16 **4. Volume Forecast**

17 **a. Total Volume**

18 Projecting the influence of the factors that have been discussed gives a forecast of  
19 34,359.008 million pieces of noncarrier-route third bulk regular mail in the Test Year, at  
20 present postal rates. At the rates proposed by the Postal Service in this proceeding, the  
21 projection is 37,627.554 million pieces. The increase in the after-rates volume is due to  
22 the proposed pricing of automation 5-digit regular letters less than ECR basic letters,  
23 causing mail to shift from the ECR to the Regular subclass.

1                   **b. Forecasts of Nonautomated Mail**

2           Standard regular nonautomated mail consists of the letter and nonletter categories  
3 of Basic and Presort regular mail. Assuming no change in current rates, the before-rates  
4 forecasted Test Year volume of nonautomated Standard regular mail is 8,904.147 million  
5 pieces. At rates proposed by the Postal Service, the projected volume in the Test Year is  
6 9,184.917 million pieces.

7                   **c. Forecasts of Automated Mail**

8           The total forecasted Test Year volume of the automation categories of Standard A  
9 regular mail is 25,454.861 million pieces in the before-rates scenario. The after-rates  
10 forecast, at rates proposed by the Postal Service, is 28,442.638 million pieces.

11  
12                   **D. Enhanced Carrier Route**

13                   **1. Definition**

14           The Standard A enhanced carrier route subclass was created as part of the MC95-1  
15 classification reform. Standard A enhanced carrier route mail consists of what was  
16 previously known as carrier route third-class bulk regular mail. To qualify for the Standard  
17 A enhanced carrier route subclass, mailings must contain at least 200 pieces (or 50  
18 pounds) and each piece must be part of a group of 10 or more pieces to one carrier route.  
19 To be sent Standard A, each piece must weigh less than one pound.

20           Within Standard enhanced carrier route, there is a distinction between letter and  
21 nonletter mail where nonletters consist of flats, parcels, and irregularly shaped pieces.  
22 There are four letter and three nonletter categories of enhanced carrier route mail. The  
23 four letter categories are: basic, automation, high density, and saturation. The three  
24 nonletter categories are: basic, high density, and saturation. Automation letters must be  
25 automation compatible and 100 percent delivery point barcoded.

1                                   **iii. Net Trend for Forecast**

2           While the other factors have had the effect of raising bound printed matter by an  
3 average of 0.33 percent per year, review of the forecast error analysis, shows that the  
4 influence of the non-econometric factors has not been stable over this time period.  
5 Particularly revealing is the four-quarter average of SPLY differences of forecast errors  
6 presented for this subclass in the Technical Appendix. A constant SPLY difference would  
7 be indicative of a trend. Instead, the four-quarter average SPLY differences show a  
8 steadily decreasing pattern, suggesting a move from a relatively large positive net trend  
9 toward no net trend. Based on the absence of a net trend in recent quarters, no net trend  
10 is included in the forecasts of bound printed matter.

11                                   **4. Volume Forecast**

12           Projecting the influence of the above factors gives a of 567.896 million pieces of  
13 Standard Bound printed mail for the Test Year beginning October 1, 1997, if present postal  
14 rates are continued (before-rates forecast). If the rates recommended by the Postal  
15 Service are adopted, the forecast is 562.598 million pieces (after-rates forecast).

16  
17                                   **D. Standard B Special Rate Mail**

18                                   **1. Definition**

19           Standard B special rate mail includes books, literary manuscripts, compact discs and  
20 cassette tapes, small films, and educational materials such as charts and mathematical  
21 tables. Book clubs, music clubs, and book publishers account for 95 percent of the special  
22 rate mail volume. Special rate mail is not zoned, but postage varies by weight. Two  
23 Presort rates are available.

24

1                   **iii. Net Trend for Forecast**

2           The five-year net trend for special rate mail is a small -0.20 percent. Review of the  
3 forecast error analysis indicates that special rate volume has recovered somewhat in the  
4 most recent postal year, suggesting that any negative influences on volume are waning.  
5 Consequently, no net trend is used in the forecast for Standard B special rate mail.

6                   **4. Volume Forecast**

7           The forecast is 200.562 million pieces of special rate mail for the Test Year if present  
8 postal rates are continued (before-rates forecast). If the rates recommended by the Postal  
9 Service are adopted, the forecast is 200.807 million pieces (after-rates forecast).

10  
11                   **E. Standard B Library Rate**

12                   **1. Definition**

13           Schools, colleges, universities, public libraries, museums, herbariums, and nonprofit  
14 organizations are eligible to send Standard B mail at a preferred rate known as Standard  
15 B library rate. No permit is required as would be the case for other preferred rate  
16 categories such as second- and Standard A nonprofit mail. It is required only that the  
17 address or return address be that of an eligible institution and that the label Library Rate  
18 appear conspicuously on both sides of the package.

19           A common use of library rate is the sending of books from publishers and distributors  
20 to schools, colleges, universities, and public libraries. This use accounts for 23 percent of  
21 library rate mail pieces according to the Preferred Rate Study. Another common use is for  
22 inter-library loan materials. Overall, libraries send 21 percent of the total library rate  
23 volume. Thirty-two percent of the library rate is by educational organizations.

24           As in the case of special rate, rates are based on weight but not distance. Phased  
25 increases mandated for preferred subclasses have raised rates for library rate mail.

1           **4. Volume Forecast**

2           The above considerations lead to a forecast of 30.245 million pieces of Standard B  
3 library rate mail for the Test Year, if present postal rates are continued (before-rates  
4 forecast). In the after-rates scenario, most library rate mail is expected to be charged rates  
5 otherwise applicable to special rate mail. In view of this situation, the after-rates forecast  
6 for library rate mail in the Test Year is 28.711 million pieces.

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## Exhibit USPS-6A

TABLE 1  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	(Actual) 1997Q1	(Actual) 1997Q2	1997Q3	1997Q4	1997PFY	1997GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats (Single Piece)	21,728.723	22,961.738	21,098.663	27,683.291	93,472.415	93,876.849
(Nonautomated Presort)	12,693.919	13,524.103	11,895.923	16,012.017	54,125.962	54,340.025
(Automated)	1,486.816	1,389.262	1,340.317	1,645.165	5,861.559	5,839.898
First-Class Cards	7,547.988	8,048.374	7,862.422	10,026.109	33,484.893	33,696.925
Stamped Cards	1,349.376	1,242.492	1,195.974	1,651.307	5,439.149	5,469.433
Private Cards	159.569	175.124	129.712	167.157	631.563	631.124
(Single Piece)	1,189.807	1,067.368	1,066.262	1,484.150	4,807.586	4,838.309
(Nonautomated Presort)	641.260	506.498	545.186	753.490	2,446.434	2,454.239
(Automated)	162.683	159.095	143.825	196.754	662.358	664.916
TOTAL FIRST-CLASS MAIL	385.864	401.775	377.251	533.906	1,698.795	1,719.154
	23,078.099	24,204.230	22,294.636	29,334.598	98,911.564	99,346.282
Priority Mail	237.394	246.239	249.876	317.773	1,051.283	1,060.059
Express Mail	13.096	14.377	14.380	18.672	60.524	60.880
Mailgrams	1.354	1.847	1.316	1.302	5.819	5.771
<b>PERIODICAL MAIL</b>						
Within County	224.175	216.211	210.798	282.358	933.542	934.013
Nonprofit	537.403	512.169	524.826	616.833	2,191.232	2,197.551
Classroom	13.350	16.858	15.214	15.546	60.967	61.308
Regular Rate	1,651.532	1,643.863	1,682.762	2,134.778	7,112.935	7,132.880
TOTAL PERIODICAL MAIL	2,426.460	2,389.101	2,433.600	3,049.516	10,298.677	10,325.752
<b>STANDARD MAIL</b>						
Single-Piece	43.040	33.966	38.800	46.998	162.804	163.121
Regular Rate Bulk	15,990.123	13,905.081	14,190.039	18,739.460	62,824.703	63,331.756
Regular	7,910.290	7,134.231	7,265.570	9,654.307	31,964.398	32,241.467
(Nonautomated)	2,199.919	1,779.793	1,886.681	2,505.515	8,371.908	8,415.728
(Automated)	5,710.370	5,354.438	5,378.889	7,148.793	23,592.490	23,825.739
Enhanced Carrier Route	8,079.833	6,770.850	6,924.469	9,085.153	30,860.305	31,090.289
(Nonautomated)	7,646.584	6,288.545	6,470.638	8,490.234	28,896.000	29,092.773
(Automated)	433.250	482.305	453.831	594.919	1,964.305	1,997.516
Nonprofit Rate Bulk	3,636.469	2,835.623	2,908.104	3,612.474	12,992.669	13,036.602
Nonprofit	2,653.017	2,269.181	2,218.993	2,756.112	9,897.303	9,954.108
(Nonautomated)	1,199.459	984.575	923.361	1,131.854	4,239.249	4,239.978
(Automated)	1,453.558	1,284.607	1,295.632	1,624.258	5,658.055	5,714.129
Nonprofit ECR	983.452	566.442	689.111	856.361	3,095.365	3,082.494
(Nonautomated)	894.631	480.332	610.723	758.937	2,744.624	2,728.830
(Automated)	88.821	86.109	78.388	97.424	350.742	353.664
TOTAL STANDARD A	19,669.631	16,774.670	17,136.943	22,398.932	75,980.176	76,531.479
Parcel Post	58.902	57.756	50.270	61.240	228.167	230.023
(Inter-BMC)	15.960	16.592	13.426	15.720	61.699	61.878
(Intra-BMC)	11.995	11.551	10.720	12.944	47.210	47.658
(DBMC)	30.947	29.612	26.124	32.575	119.258	120.487
Bound Printed Matter	142.625	98.493	106.615	185.013	532.746	536.140
Special Rate	52.487	44.094	42.814	53.261	192.656	194.731
Library Rate	6.947	5.925	6.773	7.468	27.113	27.527
TOTAL STANDARD B	260.960	206.268	206.472	306.981	980.682	988.421
Postal Penalty	81.350	87.422	84.938	85.814	339.524	339.086
Free-for-the-Blind	12.248	10.236	13.112	15.319	50.915	51.618
TOTAL DOMESTIC MAIL	45,780.593	43,934.390	42,435.273	55,528.908	187,679.164	188,709.349
<b>SPECIAL SERVICES</b>						
Registry	4.146	3.726	4.131	5.293	17.296	17.322
Insurance	8.176	8.098	6.135	8.672	31.081	31.266
Certified	71.429	60.277	72.819	85.165	289.691	291.380
Collect-on-Delivery	1.039	1.019	0.996	1.297	4.351	4.348
Money Orders	47.877	44.707	52.266	71.861	216.711	218.171
TOTAL SPECIAL SERVICES	132.706	117.875	136.347	172.288	559.216	562.566

10/9/97

## Exhibit USPS-6A

TABLE 1 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,096.419	23,383.583	21,629.947	28,368.645	95,478.594	95,901.297
(Single Piece)	12,800.158	13,419.129	11,943.764	16,058.080	54,221.131	54,394.309
(Nonautomated Presort)	1,270.782	1,320.749	1,244.682	1,533.421	5,369.634	5,369.390
(Automated)	8,025.479	8,643.704	8,441.501	10,777.145	35,887.829	36,137.599
First-Class Cards	1,397.479	1,280.853	1,254.132	1,725.663	5,658.127	5,693.117
Stamped Cards	145.604	143.632	132.535	169.818	591.589	594.894
Private Cards	1,251.875	1,137.221	1,121.597	1,555.846	5,066.538	5,098.223
(Single Piece)	631.917	570.719	559.594	771.689	2,533.919	2,546.540
(Nonautomated Presort)	163.143	145.642	141.123	192.276	642.183	643.732
(Automated)	456.816	420.859	420.880	591.881	1,890.436	1,907.951
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,493.897</b>	<b>24,664.435</b>	<b>22,884.079</b>	<b>30,094.308</b>	<b>101,136.720</b>	<b>101,594.414</b>
Priority Mail	262.717	260.086	265.107	336.445	1,124.355	1,131.663
Express Mail	13.865	15.167	15.471	19.932	64.435	64.832
Mailgrams	1.019	1.392	1.189	1.159	4.759	4.757
<b>PERIODICAL MAIL</b>						
Within County	209.871	204.750	210.741	282.939	908.301	911.204
Nonprofit	528.487	511.826	525.830	613.761	2,179.905	2,186.677
Classroom	14.024	12.301	12.889	12.165	51.379	51.194
Regular Rate	1,626.703	1,645.492	1,710.902	2,163.246	7,146.343	7,172.571
<b>TOTAL PERIODICAL MAIL</b>	<b>2,379.086</b>	<b>2,374.368</b>	<b>2,460.362</b>	<b>3,072.112</b>	<b>10,285.928</b>	<b>10,321.646</b>
<b>STANDARD MAIL</b>						
Single-Piece	41.403	35.302	39.796	48.422	164.923	165.695
Regular Rate Bulk	17,284.593	14,770.965	14,824.267	19,479.362	66,359.186	66,783.249
Regular	8,678.900	7,533.644	7,701.481	10,205.439	34,119.464	34,359.008
(Nonautomated)	2,251.191	1,953.119	1,995.620	2,643.133	8,843.062	8,904.147
(Automated)	6,427.709	5,580.525	5,705.861	7,562.307	25,276.402	25,454.861
Enhanced Carrier Route	8,605.693	7,237.321	7,122.786	9,273.923	32,239.722	32,424.240
(Nonautomated)	8,042.170	6,763.402	6,656.368	8,666.642	30,128.582	30,301.017
(Automated)	563.523	473.918	466.418	607.280	2,111.140	2,123.223
Nonprofit Rate Bulk	3,581.885	2,948.737	2,981.375	3,672.896	13,184.892	13,255.224
Nonprofit	2,734.206	2,251.745	2,277.105	2,805.722	10,068.779	10,123.229
(Nonautomated)	1,114.176	914.786	919.102	1,121.921	4,069.985	4,086.150
(Automated)	1,620.030	1,336.960	1,358.003	1,683.802	5,998.795	6,037.079
Nonprofit ECR	847.678	696.992	704.269	867.174	3,116.113	3,131.995
(Nonautomated)	751.149	617.576	624.003	768.320	2,761.049	2,775.082
(Automated)	96.529	79.416	80.266	98.854	355.064	356.913
<b>TOTAL STANDARD A</b>	<b>20,907.880</b>	<b>17,755.004</b>	<b>17,845.437</b>	<b>23,200.681</b>	<b>79,709.002</b>	<b>80,204.168</b>
Parcel Post	63.612	59.762	52.515	64.233	240.122	241.598
(Inter-BMC)	15.656	14.091	11.853	13.868	55.468	55.256
(Intra-BMC)	13.294	12.339	10.704	12.916	49.253	49.406
(DBMC)	34.662	33.332	29.957	37.449	135.400	136.937
Bound Printed Matter	148.652	113.979	110.846	188.161	561.637	567.896
Special Rate	58.745	44.084	42.574	53.780	199.182	200.562
Library Rate	8.459	6.962	6.953	7.711	30.085	30.245
<b>TOTAL STANDARD B</b>	<b>279.468</b>	<b>224.786</b>	<b>212.887</b>	<b>313.886</b>	<b>1,031.027</b>	<b>1,040.302</b>
Postal Penalty	73.183	73.278	75.432	76.879	298.772	297.820
Free-for-the-Blind	14.780	11.094	13.993	16.097	55.965	56.390
<b>TOTAL DOMESTIC MAIL</b>	<b>47,425.895</b>	<b>45,379.610</b>	<b>43,773.958</b>	<b>57,131.500</b>	<b>193,710.963</b>	<b>194,715.992</b>
<b>SPECIAL SERVICES</b>						
Registry	3.967	3.611	3.739	4.879	16.197	16.195
Insurance	8.474	7.846	6.320	8.703	31.343	31.438
Certified	74.396	63.571	75.318	88.752	302.037	304.153
Collect-on-Delivery	0.949	0.913	0.898	1.182	3.942	3.936
Money Orders	51.470	51.768	55.489	76.563	235.290	236.661
<b>TOTAL SPECIAL SERVICES</b>	<b>139.256</b>	<b>127.709</b>	<b>141.764</b>	<b>180.079</b>	<b>588.808</b>	<b>592.383</b>

Exhibit USPS-6A

TABLE 1 (continued)  
QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
GOVERNMENT DISTRIBUTED TO CLASS  
(In Millions of Pieces)  
Before-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,496.557	23,855.201	22,112.194	28,983.938	97,447.889	97,892.734
(Single Piece)	12,705.647	13,344.292	11,938.094	16,118.585	54,106.618	54,272.087
(Nonautomated Presort)	1,182.028	1,229.744	1,153.437	1,413.192	4,978.401	4,977.359
(Automated)	8,608.881	9,281.164	9,020.663	11,452.161	38,362.869	38,643.288
First-Class Cards	1,460.370	1,328.762	1,318.915	1,804.780	5,912.827	5,948.509
Stamped Cards	150.609	145.007	136.342	173.256	605.214	609.277
Private Cards	1,309.761	1,183.755	1,182.573	1,631.524	5,307.613	5,339.232
(Single Piece)	645.784	580.172	576.105	790.000	2,592.061	2,603.882
(Nonautomated Presort)	158.939	141.016	138.258	187.156	625.370	626.389
(Automated)	505.038	462.567	468.209	654.368	2,090.182	2,108.962
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,956.926</b>	<b>25,183.962</b>	<b>23,431.109</b>	<b>30,788.718</b>	<b>103,360.715</b>	<b>103,841.243</b>
Priority Mail	277.861	274.028	277.802	351.542	1,181.233	1,188.173
Express Mail	14.715	16.007	16.241	20.831	67.794	68.160
Mailgrams	0.941	1.274	1.072	1.025	4.311	4.309
<b>PERIODICAL MAIL</b>						
Within County	208.609	208.466	209.333	281.864	908.273	910.992
Nonprofit	522.864	507.397	524.598	606.980	2,161.839	2,169.132
Classroom	12.215	11.254	12.791	12.091	48.351	48.613
Regular Rate	1,633.901	1,667.894	1,733.982	2,191.455	7,227.233	7,254.141
<b>TOTAL PERIODICAL MAIL</b>	<b>2,377.588</b>	<b>2,395.011</b>	<b>2,480.706</b>	<b>3,092.391</b>	<b>10,345.695</b>	<b>10,382.879</b>
<b>STANDARD MAIL</b>						
Single-Piece	42.061	36.448	40.912	50.177	169.599	170.424
Regular Rate Bulk	18,022.767	15,383.563	15,500.225	20,326.591	69,233.146	69,678.483
Regular	9,170.696	7,918.233	8,144.310	10,782.599	36,015.838	36,254.368
(Nonautomated)	2,373.979	2,048.773	2,106.272	2,787.285	9,316.310	9,376.963
(Automated)	6,796.716	5,869.460	6,038.038	7,995.314	26,699.528	26,877.405
Enhanced Carrier Route	8,852.072	7,465.330	7,355.915	9,543.992	33,217.308	33,424.115
(Nonautomated)	8,272.415	6,976.481	6,874.231	8,919.027	31,042.153	31,235.418
(Automated)	579.656	488.849	481.684	624.965	2,175.155	2,188.697
Nonprofit Rate Bulk	3,654.990	3,011.199	3,051.500	3,729.997	13,447.686	13,521.117
Nonprofit	2,793.482	2,302.231	2,333.458	2,852.723	10,281.893	10,338.517
(Nonautomated)	1,110.917	913.765	921.888	1,119.368	4,065.938	4,083.938
(Automated)	1,682.565	1,388.466	1,411.570	1,733.355	6,215.955	6,254.579
Nonprofit ECR	861.509	708.969	718.042	877.274	3,165.793	3,182.600
(Nonautomated)	763.222	628.045	636.065	777.100	2,804.431	2,819.298
(Automated)	98.287	80.924	81.977	100.174	361.362	363.301
<b>TOTAL STANDARD A</b>	<b>21,719.819</b>	<b>18,431.211</b>	<b>18,592.637</b>	<b>24,106.765</b>	<b>82,850.432</b>	<b>83,370.024</b>
Parcel Post	65.945	63.663	55.370	68.303	253.281	255.124
(Inter-BMC)	13.609	12.549	10.418	12.258	48.834	48.637
(Intra-BMC)	13.071	12.429	10.641	12.912	49.053	49.216
(DBMC)	39.265	38.684	34.311	43.134	155.394	157.270
Bound Printed Matter	166.888	120.343	118.272	192.449	597.952	604.504
Special Rate	60.973	44.379	43.238	54.866	203.456	204.847
Library Rate	8.603	7.108	7.193	8.015	30.919	31.072
<b>TOTAL STANDARD B</b>	<b>302.409</b>	<b>235.493</b>	<b>224.073</b>	<b>323.633</b>	<b>1,085.609</b>	<b>1,095.547</b>
Postal Penalty	63.804	69.618	68.871	68.330	270.623	269.838
Free-for-the-Blind	15.696	11.788	15.166	16.928	59.579	60.076
<b>TOTAL DOMESTIC MAIL</b>	<b>48,729.758</b>	<b>46,618.393</b>	<b>45,107.676</b>	<b>58,770.163</b>	<b>199,225.991</b>	<b>200,280.249</b>
<b>SPECIAL SERVICES</b>						
Registry	3.687	3.342	3.464	4.542	15.035	15.031
Insurance	8.322	7.910	6.289	8.774	31.295	31.397
Certified	78.897	66.995	81.269	94.073	321.235	323.774
Collect-on-Delivery	0.856	0.827	0.807	1.071	3.561	3.553
Money Orders	54.158	55.593	58.715	81.470	249.936	251.409
<b>TOTAL SPECIAL SERVICES</b>	<b>145.921</b>	<b>134.668</b>	<b>150.543</b>	<b>189.930</b>	<b>621.062</b>	<b>625.164</b>

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## Exhibit USPS-6A

TABLE 2  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	(Actual) 1997Q1	(Actual) 1997Q2	1997Q3	1997Q4	1997PFY	1997GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	21,728.723	22,961.738	21,098.663	27,683.291	93,472.415	93,876.849
(Single-Piece)	12,693.919	13,524.103	11,895.923	16,012.017	54,125.962	54,340.025
(Nonautomated Presort)	1,486.816	1,389.262	1,340.317	1,645.165	5,861.559	5,839.898
(Automated)	7,547.988	8,048.374	7,862.422	10,026.109	33,484.893	33,696.925
(Basic Letters)	916.915	969.082	944.292	1,200.472	4,030.761	4,052.971
(Basic Flats)	9.715	11.231	10.616	13.589	45.153	45.532
(3-Digit Letters)	4,335.408	4,586.704	4,475.102	5,710.745	19,107.959	19,222.873
(5-Digit Letters)	1,927.556	2,115.166	2,041.061	2,603.428	8,687.211	8,748.237
(3/5-Digit Flats)	54.463	48.022	50.663	64.556	217.703	217.973
(Carrier-Route Letters)	303.931	318.169	340.689	433.318	1,396.107	1,409.338
First-Class Cards	1,349.376	1,242.492	1,195.974	1,651.307	5,439.149	5,469.433
Stamped Cards	159.569	175.124	129.712	167.157	631.563	631.124
Private Cards	1,189.807	1,067.368	1,066.262	1,484.150	4,807.586	4,838.309
(Single-Piece)	641.260	506.498	545.186	753.490	2,446.434	2,454.239
(Nonautomated Presort)	162.683	159.095	143.825	196.754	662.358	664.916
(Automated)	385.864	401.775	377.251	533.906	1,698.795	1,719.154
(Basic)	72.247	75.406	70.615	99.433	317.701	321.322
(3-Digit)	169.217	165.522	161.459	230.471	726.671	735.332
(5-Digit)	115.271	123.420	115.371	162.933	516.996	523.579
(Carrier-Route)	29.128	37.426	29.805	41.069	137.427	138.920
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,078.099</b>	<b>24,204.230</b>	<b>22,294.636</b>	<b>29,334.598</b>	<b>98,911.564</b>	<b>99,346.282</b>
<b>STANDARD A MAIL</b>						
Single-Piece	43.040	33.966	38.800	46.998	162.804	163.121
Regular Rate Bulk	15,990.123	13,905.081	14,190.039	18,739.460	62,824.703	63,331.756
Regular	7,910.290	7,134.231	7,265.570	9,654.307	31,964.398	32,241.467
(Nonautomated)	2,199.919	1,779.793	1,886.681	2,505.515	8,371.908	8,415.728
(Basic Letters)	439.030	363.814	418.356	558.397	1,779.597	1,799.590
(Basic Nonletters)	324.136	276.211	293.503	394.441	1,288.290	1,300.245
(Presort Letters)	759.346	570.161	632.455	836.685	2,798.648	2,808.011
(Presort Nonletters)	677.407	569.607	542.367	715.993	2,505.373	2,507.882
(Automated)	5,710.370	5,354.438	5,378.889	7,148.793	23,592.490	23,825.739
(Basic Letters)	656.323	645.297	668.456	887.966	2,858.043	2,896.963
(Basic Flats)	56.156	53.199	49.188	65.261	223.804	225.151
(3-Digit Letters)	2,079.768	1,999.352	2,058.400	2,736.408	8,873.928	8,983.423
(5-Digit Letters)	642.085	610.062	637.667	847.401	2,737.215	2,771.441
(3/5-Digit Flats)	2,276.038	2,046.528	1,965.178	2,611.756	8,899.500	8,948.761
Enhanced Carrier-Route	8,079.833	6,770.850	6,924.469	9,085.153	30,860.305	31,090.289
(Automated)	433.250	482.305	453.831	594.919	1,964.305	1,997.516
(Basic Letters)	1,642.961	1,296.642	1,450.146	1,900.023	6,289.772	6,346.737
(Basic Nonletters)	2,857.064	2,215.488	2,284.924	2,999.952	10,357.427	10,397.560
(High-Density Letters)	83.863	81.167	83.997	110.419	359.446	364.956
(High-Density Nonletters)	277.445	278.479	246.041	322.439	1,124.405	1,134.331
(Saturation Letters)	715.370	591.509	660.387	867.449	2,834.716	2,867.298
(Saturation Nonletters)	2,069.881	1,825.259	1,745.143	2,289.951	7,930.234	7,981.891
Nonprofit Rate Bulk	3,636.469	2,835.623	2,908.104	3,612.474	12,992.669	13,036.602
Nonprofit	2,653.017	2,269.181	2,218.993	2,756.112	9,897.303	9,954.108
(Nonautomated)	1,199.459	984.575	923.361	1,131.854	4,239.249	4,239.978
(Basic Letters)	343.617	294.449	273.054	369.034	1,280.153	1,289.945
(Basic Nonletters)	92.065	81.992	86.755	117.448	378.260	384.700
(Presort Letters)	625.162	497.315	456.738	522.718	2,101.933	2,087.871
(Presort Nonletters)	138.615	110.819	106.815	122.654	478.903	477.463
(Automated)	1,453.558	1,284.607	1,295.632	1,624.258	5,658.055	5,714.129
(Basic Letters)	243.927	238.880	270.737	336.062	1,089.606	1,111.344
(Basic Flats)	11.703	10.309	12.791	15.799	50.602	51.628
(3-Digit Letters)	632.409	607.399	556.332	704.899	2,501.038	2,526.135
(5-Digit Letters)	379.177	260.291	289.945	361.296	1,290.710	1,292.294
(3/5-Digit Flats)	186.342	167.727	165.827	206.203	726.099	732.729
Nonprofit ECR	983.452	566.442	689.111	856.361	3,095.365	3,082.494
(Automated)	88.821	86.109	78.388	97.424	350.742	353.664
(Basic Letters)	535.431	198.424	326.444	405.192	1,465.491	1,446.001
(Basic Nonletters)	181.965	102.379	124.863	155.446	564.654	561.792
(High-Density Letters)	11.790	7.516	8.703	10.828	38.837	38.793
(High-Density Nonletters)	5.068	2.066	3.138	3.907	14.179	14.013
(Saturation Letters)	112.688	131.113	109.538	136.202	489.541	495.712
(Saturation Nonletters)	47.689	38.834	38.036	47.362	171.921	172.518
<b>TOTAL STANDARD A MAIL</b>	<b>19,669.631</b>	<b>16,774.670</b>	<b>17,136.943</b>	<b>22,398.932</b>	<b>75,980.176</b>	<b>76,531.479</b>

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## Exhibit USPS-6A

TABLE 2 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,096.419	23,383.583	21,629.947	28,368.645	95,478.594	95,901.297
(Single-Piece)	12,800.158	13,419.129	11,943.764	16,058.080	54,221.131	54,394.309
(Nonautomated Presort)	1,270.782	1,320.749	1,244.682	1,533.421	5,369.634	5,369.390
(Automated)	8,025.479	8,643.704	8,441.501	10,777.145	35,887.829	36,137.599
(Basic Letters)	957.580	1,027.783	1,000.279	1,272.619	4,258.260	4,284.950
(Basic Flats)	10.853	11.664	11.368	14.485	48.370	48.688
(3-Digit Letters)	4,576.072	4,933.631	4,822.966	6,163.267	20,495.936	20,642.546
(5-Digit Letters)	2,083.126	2,242.870	2,189.822	2,795.135	9,310.953	9,375.321
(3/5-Digit Flats)	51.745	55.803	54.564	69.742	231.854	233.523
(Carrier-Route Letters)	346.103	371.954	362.503	461.896	1,542.455	1,552.572
First-Class Cards	1,397.479	1,280.853	1,254.132	1,725.663	5,658.127	5,693.117
Stamped Cards	145.604	143.632	132.535	169.818	591.589	594.894
Private Cards	1,251.875	1,137.221	1,121.597	1,555.846	5,066.538	5,098.223
(Single-Piece)	631.917	570.719	559.594	771.689	2,533.919	2,546.540
(Nonautomated Presort)	163.143	145.642	141.123	192.276	642.183	643.732
(Automated)	456.816	420.859	420.880	591.881	1,890.436	1,907.951
(Basic)	84.600	77.518	77.116	107.900	347.134	349.958
(3-Digit)	199.029	185.004	186.607	264.599	835.239	844.527
(5-Digit)	138.920	127.543	127.115	178.163	571.740	576.614
(Carrier-Route)	34.268	30.794	30.042	41.219	136.322	136.853
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,493.897</b>	<b>24,664.435</b>	<b>22,884.079</b>	<b>30,094.308</b>	<b>101,136.720</b>	<b>101,594.414</b>
<b>STANDARD A MAIL</b>						
Single-Piece	41.403	35.302	39.796	48.422	164.923	165.695
Regular Rate Bulk	17,284.593	14,770.965	14,824.267	19,479.362	66,359.186	66,783.249
Regular	8,678.900	7,533.644	7,701.481	10,205.439	34,119.464	34,359.008
(Nonautomated)	2,251.191	1,953.119	1,995.620	2,643.133	8,843.062	8,904.147
(Basic Letters)	504.254	439.694	451.518	601.015	1,996.481	2,012.524
(Basic Nonletters)	358.569	314.685	325.181	435.492	1,433.927	1,447.459
(Presort Letters)	748.872	647.217	658.751	869.121	2,923.960	2,941.617
(Presort Nonletters)	639.495	551.523	560.170	737.505	2,488.694	2,502.548
(Automated)	6,427.709	5,580.525	5,705.861	7,562.307	25,276.402	25,454.861
(Basic Letters)	797.982	692.447	707.633	937.386	3,135.448	3,157.221
(Basic Flats)	58.582	50.776	51.829	68.575	229.761	231.295
(3-Digit Letters)	2,461.021	2,137.191	2,185.731	2,897.578	9,681.520	9,750.408
(5-Digit Letters)	761.850	661.374	676.164	896.078	2,995.466	3,016.552
(3/5-Digit Flats)	2,348.274	2,038.738	2,084.504	2,762.691	9,234.207	9,299.383
Enhanced Carrier-Route	8,605.693	7,237.321	7,122.786	9,273.923	32,239.722	32,424.240
(Automated)	563.523	473.918	466.418	607.280	2,111.140	2,123.223
(Basic Letters)	1,799.752	1,513.577	1,489.624	1,939.502	6,742.454	6,781.043
(Basic Nonletters)	2,841.633	2,389.791	2,351.971	3,062.285	10,645.679	10,706.608
(High-Density Letters)	104.592	87.961	86.569	112.713	391.835	394.077
(High-Density Nonletters)	305.422	256.858	252.793	329.138	1,144.212	1,150.761
(Saturation Letters)	821.670	691.018	680.082	885.473	3,078.243	3,095.861
(Saturation Nonletters)	2,169.102	1,824.198	1,795.329	2,337.532	8,126.159	8,172.668
Nonprofit Rate Bulk	3,581.885	2,948.737	2,981.375	3,672.896	13,184.892	13,255.224
Nonprofit	2,734.206	2,251.745	2,277.105	2,805.722	10,068.779	10,123.229
(Nonautomated)	1,114.176	914.786	919.102	1,121.921	4,069.985	4,086.150
(Basic Letters)	366.034	277.100	281.275	378.964	1,303.374	1,311.851
(Basic Nonletters)	116.730	90.953	93.585	125.036	426.305	429.856
(Presort Letters)	510.104	441.549	439.467	498.650	1,889.771	1,892.724
(Presort Nonletters)	121.307	105.184	104.775	119.269	450.535	451.718
(Automated)	1,620.030	1,336.960	1,358.003	1,683.802	5,998.795	6,037.079
(Basic Letters)	332.135	271.703	273.560	336.319	1,213.716	1,218.997
(Basic Flats)	15.853	13.065	13.172	16.180	58.271	58.605
(3-Digit Letters)	708.257	587.612	601.091	751.386	2,648.347	2,669.375
(5-Digit Letters)	358.833	295.601	299.185	369.096	1,322.716	1,330.087
(3/5-Digit Flats)	204.952	168.978	170.995	210.821	755.746	760.016
Nonprofit ECR	847.678	696.992	704.269	887.174	3,116.113	3,131.995
(Automated)	96.529	79.416	80.266	98.854	355.064	356.913
(Basic Letters)	400.485	329.049	332.373	409.140	1,471.047	1,478.328
(Basic Nonletters)	154.497	127.319	128.780	158.701	569.296	572.451
(High-Density Letters)	10.700	8.787	8.874	10.922	39.284	39.475
(High-Density Nonletters)	3.884	3.201	3.237	3.989	14.311	14.390
(Saturation Letters)	134.508	110.426	111.500	137.212	493.646	496.013
(Saturation Nonletters)	47.075	38.794	39.239	48.356	173.464	174.425
<b>TOTAL STANDARD A MAIL</b>	<b>20,907.880</b>	<b>17,755.004</b>	<b>17,845.437</b>	<b>23,200.681</b>	<b>79,709.002</b>	<b>80,204.168</b>

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TABLE 2 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,496,557	23,855,201	22,112,194	28,983,938	97,447,889	97,892,734
(Single-Piece)	12,705,647	13,344,292	11,938,094	16,118,585	54,106,618	54,272,087
(Nonautomated Presort)	1,182,028	1,229,744	1,153,437	1,413,192	4,978,401	4,977,359
(Automated)	8,608,881	9,281,164	9,020,663	11,452,161	38,362,869	38,643,288
(Basic Letters)	1,013,022	1,088,240	1,053,832	1,332,840	4,487,934	4,517,139
(Basic Flats)	11,550	12,431	12,062	15,291	51,334	51,692
(3-Digit Letters)	4,927,810	5,317,399	5,172,691	6,572,661	21,990,562	22,155,433
(5-Digit Letters)	2,232,445	2,406,557	2,338,930	2,969,457	9,947,389	10,020,098
(3/5-Digit Flats)	55,772	60,191	58,560	74,417	248,940	250,812
(Carrier-Route Letters)	368,283	396,347	384,587	487,495	1,636,711	1,648,114
First-Class Cards	1,460,370	1,328,762	1,318,915	1,804,780	5,912,827	5,948,509
Stamped Cards	150,609	145,007	136,342	173,256	605,214	609,277
Private Cards	1,309,761	1,183,755	1,182,573	1,631,524	5,307,613	5,339,232
(Single-Piece)	645,784	580,172	576,105	790,000	2,592,061	2,603,882
(Nonautomated Presort)	158,939	141,016	138,258	187,156	625,370	626,389
(Automated)	505,038	462,567	468,209	654,368	2,090,182	2,108,962
(Basic)	91,620	83,522	84,159	117,110	376,411	379,404
(3-Digit)	227,576	210,035	214,163	301,432	953,205	963,376
(5-Digit)	151,523	138,335	139,582	194,482	623,921	629,075
(Carrier-Route)	34,319	30,676	30,305	41,344	136,644	137,107
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,956,926</b>	<b>25,183,962</b>	<b>23,431,109</b>	<b>30,788,718</b>	<b>103,360,715</b>	<b>103,841,243</b>
<b>STANDARD A MAIL</b>						
Single-Piece	42,061	36,448	40,912	50,177	169,599	170,424
Regular Rate Bulk	18,022,767	15,383,563	15,500,225	20,326,591	69,233,146	69,678,483
Regular	9,170,696	7,918,233	8,144,310	10,782,599	36,015,838	36,254,368
(Nonautomated)	2,373,979	2,048,773	2,106,272	2,787,285	9,316,310	9,376,963
(Basic Letters)	542,504	470,513	486,110	646,450	2,145,577	2,162,084
(Basic Nonletters)	395,431	344,938	358,373	479,183	1,577,925	1,592,167
(Presort Letters)	777,592	668,465	684,550	902,350	3,032,958	3,049,870
(Presort Nonletters)	658,452	564,858	577,238	759,302	2,559,849	2,572,843
(Automated)	6,796,716	5,869,460	6,038,038	7,995,314	26,699,528	26,877,405
(Basic Letters)	842,057	726,808	747,305	989,051	3,305,220	3,326,840
(Basic Flats)	61,527	53,041	54,469	71,998	241,035	242,539
(3-Digit Letters)	2,604,856	2,250,011	2,315,169	3,066,346	10,236,382	10,305,141
(5-Digit Letters)	805,289	695,365	715,275	947,058	3,162,987	3,183,995
(3/5-Digit Flats)	2,482,989	2,144,236	2,205,820	2,920,860	9,753,904	9,818,889
Enhanced Carrier-Route	8,852,072	7,465,330	7,355,915	9,543,992	33,217,308	33,424,115
(Automated)	579,656	488,849	481,684	624,965	2,175,155	2,188,697
(Basic Letters)	1,851,278	1,561,262	1,538,379	1,995,983	6,946,901	6,990,152
(Basic Nonletters)	2,922,988	2,465,080	2,428,951	3,151,462	10,968,482	11,036,770
(High-Density Letters)	107,586	90,732	89,402	115,996	403,716	406,229
(High-Density Nonletters)	314,167	264,950	261,067	338,723	1,178,907	1,186,247
(Saturation Letters)	845,194	712,788	702,341	911,259	3,171,583	3,191,329
(Saturation Nonletters)	2,231,202	1,881,668	1,854,090	2,405,604	8,372,564	8,424,691
Nonprofit Rate Bulk	3,654,990	3,011,199	3,051,500	3,729,997	13,447,686	13,521,117
Nonprofit	2,793,482	2,302,231	2,333,458	2,852,723	10,281,893	10,338,517
(Nonautomated)	1,110,917	913,765	921,888	1,119,368	4,065,938	4,083,933
(Basic Letters)	379,377	289,939	296,468	396,226	1,362,010	1,372,623
(Basic Nonletters)	124,845	97,763	100,674	132,606	455,887	460,038
(Presort Letters)	488,369	423,309	422,172	474,783	1,808,633	1,811,087
(Presort Nonletters)	118,326	102,754	102,574	115,754	439,408	440,185
(Automated)	1,682,565	1,388,466	1,411,570	1,733,355	6,215,955	6,254,579
(Basic Letters)	333,264	272,761	275,172	335,551	1,216,748	1,222,004
(Basic Flats)	16,280	13,427	13,569	16,538	59,815	60,112
(3-Digit Letters)	755,126	625,763	639,538	789,936	2,810,364	2,831,366
(5-Digit Letters)	367,640	303,043	307,355	376,116	1,354,153	1,361,827
(3/5-Digit Flats)	210,255	173,471	175,937	215,214	774,876	779,269
Nonprofit ECR	861,509	708,969	718,042	877,274	3,165,793	3,182,600
(Automated)	98,287	80,924	81,977	100,174	361,362	363,301
(Basic Letters)	406,005	333,879	338,043	412,899	1,490,826	1,498,615
(Basic Nonletters)	158,200	130,465	132,261	161,716	582,642	585,881
(High-Density Letters)	10,831	8,903	9,012	11,006	39,751	39,957
(High-Density Nonletters)	3,977	3,280	3,325	4,065	14,647	14,723
(Saturation Letters)	136,005	111,766	113,124	138,139	499,034	501,600
(Saturation Nonletters)	48,204	39,753	40,300	49,275	177,531	178,517
<b>TOTAL STANDARD A MAIL</b>	<b>21,719,819</b>	<b>18,431,211</b>	<b>18,592,637</b>	<b>24,106,765</b>	<b>82,850,432</b>	<b>83,370,024</b>

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TABLE 3  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 After-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats (Single Piece)	22,071.668	23,303.995	21,504.921	28,173.532	95,054.115	95,446.568
(Nonautomated Presort)	12,808.434	13,423.019	11,946.123	16,063.409	54,240.985	54,413.387
(Automated)	1,177.871	1,194.246	1,118.971	1,372.994	4,864.082	4,855.407
First-Class Cards	8,085.362	8,686.730	8,439.827	10,737.129	35,949.048	36,177.775
Stamped Cards	1,380.076	1,248.684	1,212.769	1,656.310	5,497.840	5,523.046
Private Cards	143.954	140.791	129.511	165.874	580.130	583.005
(Single Piece)	1,236.123	1,107.893	1,083.258	1,490.436	4,917.710	4,940.041
(Nonautomated Presort)	624.925	557.697	542.609	742.872	2,468.104	2,476.656
(Automated)	169.955	151.956	146.188	197.807	665.905	667.024
(Automated)	441.243	398.240	394.462	549.758	1,783.702	1,796.361
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,451.744</b>	<b>24,552.679</b>	<b>22,717.690</b>	<b>29,829.842</b>	<b>100,551.955</b>	<b>100,969.614</b>
Priority Mail	259.825	253.641	254.885	321.864	1,090.215	1,095.437
Express Mail	13.791	14.947	15.206	19.562	63.507	63.857
Mailgrams	1.019	1.392	1.189	1.159	4.759	4.757
<b>PERIODICAL MAIL</b>						
Within County	208.739	202.923	208.317	279.323	899.303	901.870
Nonprofit	525.442	506.722	518.781	604.456	2,155.401	2,161.077
Classroom	13.497	11.525	11.802	10.963	47.787	47.452
Regular Rate	1,625.119	1,641.655	1,704.212	2,151.991	7,122.977	7,147.574
<b>TOTAL PERIODICAL MAIL</b>	<b>2,372.797</b>	<b>2,362.826</b>	<b>2,443.112</b>	<b>3,046.732</b>	<b>10,225.467</b>	<b>10,257.973</b>
<b>STANDARD MAIL</b>						
Single-Piece	40.888	34.524	38.707	46.880	160.999	161.574
Regular Rate Bulk	17,222.328	14,676.065	14,708.183	19,307.115	65,913.691	66,313.735
Regular	9,417.579	8,298.212	8,447.122	11,173.154	37,336.067	37,627.554
(Nonautomated)	2,299.863	2,018.513	2,063.941	2,733.903	9,116.220	9,184.917
(Automated)	7,117.717	6,279.699	6,383.181	8,439.251	28,219.847	28,442.638
Enhanced Carrier Route	7,804.749	6,377.853	6,261.060	8,133.961	28,577.624	28,686.181
(Nonautomated)	7,248.500	5,915.736	5,810.281	7,551.603	26,526.120	26,626.519
(Automated)	556.249	462.117	450.780	582.358	2,051.504	2,059.662
Nonprofit Rate Bulk	3,561.213	2,921.082	2,948.473	3,627.343	13,058.111	13,122.251
Nonprofit	2,841.545	2,355.207	2,375.834	2,921.388	10,493.974	10,550.968
(Nonautomated)	1,004.709	813.681	819.951	1,005.905	3,644.247	3,658.517
(Automated)	1,836.836	1,541.525	1,555.883	1,915.482	6,849.727	6,892.451
Nonprofit ECR	719.668	565.876	572.639	705.955	2,564.137	2,571.283
(Nonautomated)	623.488	486.926	492.926	607.865	2,211.204	2,216.629
(Automated)	96.180	78.950	79.713	98.090	352.933	354.654
<b>TOTAL STANDARD A</b>	<b>20,824.429</b>	<b>17,631.672</b>	<b>17,695.363</b>	<b>22,981.338</b>	<b>79,132.802</b>	<b>79,597.559</b>
Parcel Post	61.885	57.075	50.030	61.611	230.601	231.879
(Inter-BMC)	14.827	12.796	10.620	12.472	50.716	50.375
(Intra-BMC)	12.361	10.847	9.230	11.170	43.608	43.566
(DBMC)	34.697	33.432	30.180	37.968	136.277	137.938
Bound Printed Matter	148.298	113.267	109.672	185.559	556.795	562.598
Special Rate	58.785	44.138	42.635	53.859	199.416	200.807
Library Rate	8.291	6.685	6.548	7.138	28.663	28.711
<b>TOTAL STANDARD B</b>	<b>277.151</b>	<b>220.980</b>	<b>208.615</b>	<b>307.640</b>	<b>1,014.387</b>	<b>1,022.817</b>
Postal Penalty	73.183	73.278	75.432	76.879	298.772	297.820
Free-for-the-Blind	14.780	11.094	13.993	16.097	55.965	56.390
<b>TOTAL DOMESTIC MAIL</b>	<b>47,288.829</b>	<b>45,122.693</b>	<b>43,425.755</b>	<b>56,601.641</b>	<b>192,438.917</b>	<b>193,367.404</b>
<b>SPECIAL SERVICES</b>						
Registry	3.739	3.250	3.240	4.139	14.368	14.288
Insurance	8.358	7.646	6.120	8.417	30.541	30.600
Certified	73.417	61.857	72.301	84.161	291.735	293.118
Collect-on-Delivery	0.946	0.905	0.885	1.159	3.895	3.886
Money Orders	51.460	51.750	55.466	76.527	235.204	236.570
<b>TOTAL SPECIAL SERVICES</b>	<b>137.919</b>	<b>125.408</b>	<b>138.013</b>	<b>174.402</b>	<b>575.743</b>	<b>578.463</b>

Exhibit USPS-6A

TABLE 3 (continued)  
QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
GOVERNMENT DISTRIBUTED TO CLASS  
(In Millions of Pieces)  
After-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,335.822	23,682.135	21,944.267	28,771.841	96,734.065	97,174.108
(Single Piece)	12,709.818	13,348.402	11,941.802	16,123.687	54,123.709	54,289.206
(Nonautomated Presort)	1,057.149	1,099.281	1,030.600	1,262.174	4,449.205	4,447.874
(Automated)	8,568.854	9,234.452	8,971.865	11,385.981	38,161.151	38,437.028
First-Class Cards	1,399.626	1,273.541	1,263.832	1,728.969	5,665.969	5,700.049
Stamped Cards	147.111	141.639	133.176	169.232	591.158	595.127
Private Cards	1,252.515	1,131.902	1,130.656	1,559.737	5,074.810	5,104.922
(Single Piece)	620.754	557.685	553.776	759.380	2,491.595	2,502.958
(Nonautomated Presort)	163.326	144.962	142.181	192.542	643.011	644.116
(Automated)	468.435	429.256	434.699	607.814	1,940.204	1,957.849
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,735.448</b>	<b>24,955.676</b>	<b>23,208.099</b>	<b>30,500.811</b>	<b>102,400.034</b>	<b>102,374.157</b>
Priority Mail	265.676	262.012	265.620	336.127	1,129.436	1,136.072
Express Mail	14.437	15.705	15.935	20.437	66.514	66.872
Mailgrams	0.941	1.274	1.072	1.025	4.311	4.309
<b>PERIODICAL MAIL</b>						
Within County	206.029	205.974	206.894	278.622	897.518	900.247
Nonprofit	515.040	499.984	517.084	598.377	2,130.486	2,137.769
Classroom	11.042	10.219	11.657	11.047	43.964	44.231
Regular Rate	1,625.002	1,658.810	1,724.538	2,179.519	7,187.869	7,214.631
<b>TOTAL PERIODICAL MAIL</b>	<b>2,357.113</b>	<b>2,374.987</b>	<b>2,460.173</b>	<b>3,067.565</b>	<b>10,259.837</b>	<b>10,296.878</b>
<b>STANDARD MAIL</b>						
Single-Piece	40.684	35.255	39.573	48.534	164.045	164.843
Regular Rate Bulk	17,855.469	15,242.043	15,360.078	20,144.228	68,601.818	69,043.071
Regular	10,094.859	8,697.190	8,911.148	11,777.011	39,480.208	39,740.154
(Nonautomated)	2,453.940	2,116.132	2,173.867	2,874.601	9,618.540	9,679.429
(Automated)	7,640.919	6,581.058	6,737.281	8,902.410	29,861.668	30,060.724
Enhanced Carrier Route	7,760.610	6,544.854	6,448.930	8,367.217	29,121.610	29,302.918
(Nonautomated)	7,205.590	6,076.781	5,987.718	7,768.813	27,038.902	27,207.243
(Automated)	555.020	468.072	461.212	598.403	2,082.708	2,095.675
Nonprofit Rate Bulk	3,607.557	2,971.434	3,010.902	3,680.128	13,270.021	13,342.139
Nonprofit	2,904.998	2,392.712	2,424.517	2,963.452	10,685.679	10,743.783
(Nonautomated)	1,000.373	825.276	836.398	1,021.291	3,683.339	3,703.611
(Automated)	1,904.625	1,567.435	1,588.119	1,942.161	7,002.340	7,040.172
Nonprofit ECR	702.559	578.723	586.385	716.675	2,584.342	2,598.356
(Nonautomated)	605.182	498.620	505.272	617.590	2,226.664	2,238.797
(Automated)	97.377	80.103	81.113	99.085	357.678	359.560
<b>TOTAL STANDARD A</b>	<b>21,503.710</b>	<b>18,248.733</b>	<b>18,410.552</b>	<b>23,872.889</b>	<b>82,035.884</b>	<b>82,550.054</b>
Parcel Post	63.437	61.337	53.430	66.010	244.214	246.083
(Inter-BMC)	12.256	11.301	9.382	11.038	43.977	43.800
(Intra-BMC)	11.319	10.764	9.215	11.182	42.480	42.621
(DBMC)	39.862	39.272	34.833	43.790	157.758	159.663
Bound Printed Matter	164.482	118.608	116.567	189.674	589.330	595.787
Special Rate	61.062	44.444	43.302	54.947	203.755	205.148
Library Rate	7.938	6.559	6.637	7.395	28.529	28.671
<b>TOTAL STANDARD B</b>	<b>296.412</b>	<b>230.582</b>	<b>219.575</b>	<b>317.469</b>	<b>1,064.038</b>	<b>1,073.880</b>
Postal Penalty	63.804	69.618	68.871	68.330	270.623	269.838
Free-for-the-Blind	15.696	11.788	15.166	16.928	59.579	60.076
<b>TOTAL DOMESTIC MAIL</b>	<b>48,253.744</b>	<b>46,170.741</b>	<b>44,665.422</b>	<b>58,202.139</b>	<b>197,292.046</b>	<b>198,333.945</b>
<b>SPECIAL SERVICES</b>						
Registry	3.118	2.826	2.929	3.841	12.714	12.711
Insurance	8.052	7.657	6.092	8.504	30.305	30.408
Certified	74.647	63.386	76.890	89.005	303.928	306.330
Collect-on-Delivery	0.839	0.811	0.791	1.049	3.490	3.482
Money Orders	54.132	55.566	58.686	81.430	249.815	251.288
<b>TOTAL SPECIAL SERVICES</b>	<b>140.787</b>	<b>130.247</b>	<b>145.388</b>	<b>183.830</b>	<b>600.252</b>	<b>604.219</b>

Exhibit USPS-6A

TABLE 4  
QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
GOVERNMENT DISTRIBUTED TO CLASS  
(In Millions of Pieces)  
After-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,071.668	23,303.995	21,504.921	28,173.532	95,054.115	95,446.568
(Single-Piece)	12,808.434	13,423.019	11,946.123	16,063.409	54,240.985	54,413.387
(Nonautomated Presort)	1,177.871	1,194.246	1,118.971	1,372.994	4,864.082	4,855.407
(Automated)	8,085.362	8,686.730	8,439.827	10,737.129	35,949.048	36,177.775
(Basic Letters)	970.127	1,038.600	1,004.367	1,271.717	4,284.811	4,308.327
(Basic Flats)	11.016	11.811	11.428	14.487	48.742	49.024
(3-Digit Letters)	4,648.971	5,010.660	4,873.837	6,207.360	20,740.829	20,879.382
(5-Digit Letters)	2,117.382	2,279.249	2,214.146	2,816.632	9,427.409	9,488.132
(3/5-Digit Flats)	52.548	56.572	54.953	69.913	233.986	235.507
(Carrier-Route Letters)	285.319	289.838	281.094	357.020	1,213.272	1,217.403
First-Class Cards	1,380.076	1,248.684	1,212.769	1,656.310	5,497.840	5,523.046
Stamped Cards	143.954	140.791	129.511	165.874	580.130	583.005
Private Cards	1,236.123	1,107.893	1,083.258	1,490.436	4,917.710	4,940.041
(Single-Piece)	624.925	557.697	542.609	742.872	2,468.104	2,476.656
(Nonautomated Presort)	169.955	151.956	146.188	197.807	665.905	667.024
(Automated)	441.243	398.240	394.462	549.758	1,783.702	1,796.361
(Basic)	83.887	75.892	74.820	103.787	338.386	340.549
(3-Digit)	198.226	182.189	182.179	256.197	818.791	826.560
(5-Digit)	131.661	117.185	115.301	159.688	523.835	526.697
(Carrier-Route)	27.469	22.974	22.162	30.086	102.690	102.556
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,451.744</b>	<b>24,552.679</b>	<b>22,717.690</b>	<b>29,829.842</b>	<b>100,551.955</b>	<b>100,969.614</b>
<b>STANDARD A MAIL</b>						
Single-Piece	40.888	34.524	38.707	46.880	160.999	161.574
Regular Rate Bulk	17,222.328	14,676.065	14,708.183	19,307.115	65,913.691	66,313.735
Regular	9,417.579	8,298.212	8,447.122	11,173.154	37,336.067	37,627.554
(Nonautomated)	2,299.863	2,018.513	2,063.941	2,733.903	9,116.220	9,184.917
(Basic Letters)	572.743	524.580	538.224	714.441	2,349.988	2,373.994
(Basic Nonletters)	441.118	403.319	414.912	553.725	1,813.073	1,832.877
(Presort Letters)	737.495	637.047	650.429	859.230	2,884.201	2,902.289
(Presort Nonletters)	548.507	453.566	460.376	606.509	2,068.958	2,075.756
(Automated)	7,117.717	6,279.699	6,383.181	8,439.251	28,219.847	28,442.638
(Basic Letters)	794.591	687.490	702.316	930.926	3,115.322	3,136.543
(Basic Flats)	64.374	56.802	58.466	77.592	257.234	259.382
(3-Digit Letters)	2,416.417	2,083.439	2,134.859	2,834.604	9,469.319	9,535.365
(5-Digit Letters)	1,515.967	1,446.352	1,440.727	1,882.310	6,285.356	6,358.646
(3/5-Digit Flats)	2,326.368	2,005.616	2,046.813	2,713.819	9,092.616	9,152.702
Enhanced Carrier-Route	7,804.749	6,377.853	6,261.060	8,133.961	28,577.624	28,686.181
(Automated)	556.249	462.117	450.780	582.358	2,051.504	2,059.662
(Basic Letters)	1,013.667	678.335	660.081	850.925	3,203.008	3,173.765
(Basic Nonletters)	2,836.452	2,381.306	2,340.674	3,044.215	10,602.647	10,660.705
(High-Density Letters)	104.469	87.759	86.300	112.283	390.811	392.986
(High-Density Nonletters)	305.796	257.470	253.610	330.446	1,147.321	1,154.078
(Saturation Letters)	820.601	689.267	677.751	881.742	3,069.362	3,086.367
(Saturation Nonletters)	2,167.516	1,821.598	1,791.866	2,331.991	8,112.971	8,158.599
Nonprofit Rate Bulk	3,561.213	2,921.082	2,948.473	3,627.343	13,058.111	13,122.251
Nonprofit	2,841.545	2,355.207	2,375.834	2,921.388	10,493.974	10,550.968
(Nonautomated)	1,004.709	813.681	819.951	1,005.905	3,644.247	3,658.517
(Basic Letters)	277.166	200.226	208.382	295.710	981.485	991.091
(Basic Nonletters)	105.965	79.533	81.797	110.445	377.741	380.624
(Presort Letters)	495.314	423.863	420.459	475.485	1,815.121	1,815.980
(Presort Nonletters)	126.264	110.059	109.312	124.265	469.901	470.822
(Automated)	1,836.836	1,541.525	1,555.883	1,915.482	6,849.727	6,892.451
(Basic Letters)	338.005	276.511	277.622	340.564	1,232.703	1,237.641
(Basic Flats)	18.947	16.002	16.133	19.823	70.905	71.359
(3-Digit Letters)	785.994	651.942	659.310	813.228	2,910.474	2,927.691
(5-Digit Letters)	491.061	430.933	435.205	535.735	1,892.934	1,909.475
(3/5-Digit Flats)	202.829	166.136	167.613	206.132	742.711	746.285
Nonprofit ECR	719.668	565.876	572.639	705.955	2,564.137	2,571.283
(Automated)	96.180	78.950	79.713	98.090	352.933	354.654
(Basic Letters)	268.841	192.959	194.805	239.694	896.299	893.787
(Basic Nonletters)	155.728	129.006	130.794	161.493	577.021	580.550
(High-Density Letters)	10.844	8.982	9.106	11.243	40.174	40.407
(High-Density Nonletters)	3.923	3.254	3.301	4.078	14.556	14.647
(Saturation Letters)	136.505	113.141	114.735	141.691	506.072	509.019
(Saturation Nonletters)	47.647	39.584	40.184	49.666	177.082	178.220
<b>TOTAL STANDARD A MAIL</b>	<b>20,824.429</b>	<b>17,631.672</b>	<b>17,695.363</b>	<b>22,981.338</b>	<b>79,132.802</b>	<b>79,597.559</b>

Exhibit USPS-6A

TABLE 4 (continued)  
QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
GOVERNMENT DISTRIBUTED TO CLASS  
(In Millions of Pieces)  
After-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,335.822	23,682.135	21,944.267	28,771.841	96,734.065	97,174.108
(Single-Piece)	12,709.818	13,348.402	11,941.802	16,123.687	54,123.709	54,289.205
(Nonautomated Presort)	1,057.149	1,099.281	1,030.600	1,262.174	4,449.205	4,447.874
(Automated)	8,568.854	9,234.452	8,971.865	11,385.981	38,161.151	38,437.028
(Basic Letters)	1,010.261	1,083.581	1,047.480	1,322.184	4,463.506	4,490.745
(Basic Flats)	11.538	12.415	12.044	15.265	51.262	51.613
(3-Digit Letters)	4,959.007	5,349.718	5,202.999	6,609.983	22,121.706	22,286.634
(5-Digit Letters)	2,247.752	2,422.426	2,353.813	2,987.776	10,011.766	10,084.500
(3/5-Digit Flats)	55.850	60.261	58.616	74.475	249.202	251.067
(Carrier-Route Letters)	284.446	306.052	296.912	376.298	1,263.708	1,272.464
First-Class Cards	1,399.626	1,273.541	1,263.832	1,728.969	5,665.969	5,700.049
Stamped Cards	147.111	141.639	133.176	169.232	591.158	595.127
Private Cards	1,252.515	1,131.902	1,130.656	1,559.737	5,074.810	5,104.922
(Single-Piece)	620.754	557.685	553.776	759.380	2,491.595	2,502.958
(Nonautomated Presort)	163.326	144.962	142.181	192.542	643.011	644.116
(Automated)	468.435	429.256	434.699	607.814	1,940.204	1,957.849
(Basic)	87.944	80.140	80.722	112.290	361.095	363.938
(3-Digit)	219.917	202.898	206.817	290.998	920.630	930.382
(5-Digit)	135.611	123.941	125.187	174.596	559.334	564.085
(Carrier-Route)	24.963	22.277	21.973	29.931	99.144	99.444
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,735.448</b>	<b>24,955.676</b>	<b>23,208.099</b>	<b>30,500.811</b>	<b>102,400.034</b>	<b>102,874.157</b>
<b>STANDARD A MAIL</b>						
Single-Piece	40.684	35.255	39.573	48.534	164.045	164.843
Regular Rate Bulk	17,855.469	15,242.043	15,360.078	20,144.228	68,601.818	69,043.071
Regular	10,094.859	8,697.190	8,911.148	11,777.011	39,480.208	39,740.154
(Nonautomated)	2,453.940	2,116.132	2,173.867	2,874.601	9,618.540	9,679.429
(Basic Letters)	642.515	555.167	571.479	757.278	2,526.438	2,543.686
(Basic Nonletters)	500.835	435.160	450.369	599.925	1,986.290	2,002.388
(Presort Letters)	768.968	661.136	677.130	892.679	2,999.913	3,016.729
(Presort Nonletters)	541.621	464.669	474.890	624.719	2,105.900	2,116.626
(Automated)	7,640.919	6,581.058	6,737.281	8,902.410	29,861.668	30,060.724
(Basic Letters)	836.381	721.907	742.264	982.378	3,282.931	3,304.403
(Basic Flats)	69.715	60.175	61.874	81.892	273.656	275.448
(3-Digit Letters)	2,550.390	2,204.430	2,269.735	3,008.060	10,032.616	10,101.540
(5-Digit Letters)	1,745.012	1,487.945	1,496.318	1,960.526	6,689.801	6,732.840
(3/5-Digit Flats)	2,439.421	2,106.600	2,167.090	2,869.554	9,582.665	9,646.493
Enhanced Carrier-Route	7,760.610	6,544.854	6,448.930	8,367.217	29,121.610	29,302.918
(Automated)	555.020	468.072	461.212	598.403	2,082.708	2,095.675
(Basic Letters)	810.653	683.658	673.638	874.017	3,041.965	3,060.904
(Basic Nonletters)	2,905.098	2,449.993	2,414.085	3,132.174	10,901.351	10,969.221
(High-Density Letters)	107.161	90.373	89.049	115.537	402.119	404.623
(High-Density Nonletters)	315.462	266.042	262.143	340.120	1,183.766	1,191.136
(Saturation Letters)	841.501	709.674	699.272	907.277	3,157.723	3,177.383
(Saturation Nonletters)	2,225.716	1,877.041	1,849.531	2,399.689	8,351.977	8,403.976
Nonprofit Rate Bulk	3,607.557	2,971.434	3,010.902	3,680.128	13,270.021	13,342.139
Nonprofit	2,904.998	2,392.712	2,424.517	2,963.452	10,685.679	10,743.783
(Nonautomated)	1,000.373	825.276	836.398	1,021.291	3,683.339	3,703.611
(Basic Letters)	301.776	229.685	239.477	331.437	1,102.376	1,115.789
(Basic Nonletters)	111.781	87.260	90.027	119.692	408.760	412.748
(Presort Letters)	465.066	403.075	401.836	451.522	1,721.499	1,723.674
(Presort Nonletters)	121.750	105.256	105.058	118.639	450.704	451.400
(Automated)	1,904.625	1,567.435	1,588.119	1,942.161	7,002.340	7,040.172
(Basic Letters)	337.174	275.888	278.345	339.495	1,230.902	1,236.242
(Basic Flats)	19.703	16.215	16.411	20.035	72.364	72.736
(3-Digit Letters)	810.154	667.933	677.871	830.226	2,986.185	3,003.537
(5-Digit Letters)	532.485	438.381	444.173	542.945	1,957.983	1,968.588
(3/5-Digit Flats)	205.109	169.018	171.319	209.460	754.906	759.069
Nonprofit ECR	702.559	578.723	586.385	716.675	2,584.342	2,598.356
(Automated)	97.377	80.103	81.113	99.085	357.678	359.560
(Basic Letters)	238.866	196.988	199.699	244.174	879.727	884.616
(Basic Nonletters)	161.050	132.815	134.643	164.629	593.136	596.433
(High-Density Letters)	11.154	9.168	9.280	11.332	40.934	41.145
(High-Density Nonletters)	4.067	3.354	3.400	4.158	14.979	15.062
(Saturation Letters)	140.503	115.439	116.831	142.654	515.428	518.066
(Saturation Nonletters)	49.542	40.856	41.419	50.643	182.460	183.474
<b>TOTAL STANDARD A MAIL</b>	<b>21,503.710</b>	<b>18,248.733</b>	<b>18,410.552</b>	<b>23,872.889</b>	<b>82,035.884</b>	<b>82,550.054</b>

10/9/97

**Table 1-35**  
**After-Rates Prices for Standard B Mail**

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	PP Inter-BMC	PP Intra-BMC	PP DBMC	BPM	Special Rate	Library Rate
1995.3	4.686889	2.681315	2.467896	0.870203	1.763468	1.589069
1995.4	4.686889	2.681315	2.467896	0.870203	1.763468	1.589069
1996.1	4.686889	2.681315	2.467896	0.870203	1.763468	1.591078
1996.2	4.686889	2.681315	2.467896	0.870203	1.763468	1.591502
1996.3	4.686889	2.681315	2.467896	0.870203	1.763468	1.591502
1996.4	4.686889	2.681315	2.467896	0.870203	1.763468	1.591502
1997.1	4.686889	2.681315	2.467896	0.870203	1.763468	1.593308
1997.2	4.686889	2.681315	2.467896	0.870203	1.763468	1.593935
1997.3	4.686889	2.681315	2.467896	0.870203	1.763468	1.593935
1997.4	4.686889	2.681315	2.467896	0.870203	1.763468	1.593935
1998.1	5.252293	3.106405	2.501443	0.900858	1.757796	1.768312
1998.2	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1998.3	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1998.4	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1999.1	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1999.2	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1999.3	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
1999.4	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152
2000.1	5.397683	3.215714	2.510069	0.908741	1.756337	1.813152

## Explanation of Change in Forecast Presented in Attachment B

A comparison of the actual 1997Q3 volume data and the R97-1 before-rates volume forecast presented by Dr. Tolley revealed a fairly significant under-forecast of 1997Q3 volume. This under-forecast was persistent across First-Class, Periodical, and Standard A mail. Upon examining the forecast, it was determined that the primary source of the forecast error in 1997Q3 was caused by an error in the calculation of the quarterly multiplier used in forecasting, as described below.

Volume forecasts are made by multiplying a series of projection factors times a base volume. The base volume is the volume in the four most recent quarters. Hence, one of the projection factors used in making quarterly volume forecasts is a quarterly multiplier, which is used to scale down the annual base volume to a quarterly level.

In earlier rate cases, the demand equations estimated by Dr. Tolley were modeled using a dependent variable equal to volume (per adult) per accounting period. Hence, the quarterly multiplier used to distribute annual base volumes into quarterly forecasts was equal to the percentage of accounting periods within the particular quarter: 3/13 for Postal quarters 1, 2, and 3, and 4/13 for Postal quarter 4.

In the present case, however, the demand equations estimated by Mr. Thress (USPS-T-7) use as a dependent variable volume (per adult) per business day. Hence, in this case, the quarterly multiplier should be equal to the percentage of business days in the year within a particular quarter.

If each accounting period had exactly the same number of business days this would be a completely semantic distinction, and the forecasts would be identical. A total of seven holidays are excluded from the count of business days used econometrically, however (see, USPS-T-7, p. 126, ll. 14-16). If these holidays were distributed proportionally across the Postal quarters, then this would have no effect on the results. In fact, however, Postal quarter 3 contains no Postal holidays in the forecast period, while Postal quarters 1 and 2 contain two holidays apiece and Postal quarter 4 contains three holidays, so that Postal quarters 1 and 2 contain 64 business days, Postal quarter 3 contains 66 business days, and Postal quarter 4 contains 85 business days.

Hence, the quarterly multipliers used in Library Reference LR-H-173 (3/13, 3/13, 3/13, and 4/13 for Postal quarters 1, 2, 3, and 4, respectively) should be replaced by quarterly multipliers equal to (64/279, 64/279, 66/279, and 85/279, respectively). This change will serve to increase forecasted volumes in the third Postal quarter of each year, while decreasing forecasted volumes in the first, second, and fourth Postal quarter of each year. These changes almost perfectly offset each other, however, at the annual level, as shown in the Table below, so that the Test Year forecasts are essentially unaffected by this change.

Supplemental versions of Table 1 from Dr. Tolley's testimony (USPS-T-6) and Exhibit USPS-6A are attached which present the forecasts using the correct quarterly multipliers, and corrected volume forecasting spreadsheets are filed as Library Reference LR-H-295.

Effect of Change in Quarterly Multipliers on Test Year Volume Forecasts

	Before Rates		Change		After-Rates		Change	
	Volume Revised	Volume Corrected	Pieces	Percent	Volume Revised	Volume Corrected	Pieces	Percent
<b>FIRST-CLASS MAIL</b>								
First-Class Letters & Flats	95,901.297	95,901.800	0.503	0.00%	95,446.568	95,445.074	(1.494)	-0.00%
(Single Piece)	54,394.309	54,379.323	(14.985)	-0.03%	54,413.387	54,398.337	(15.049)	-0.03%
(Nonautomated Presort)	5,369.390	5,370.875	1.485	0.03%	4,855.407	4,856.599	1.192	0.02%
(Automated)	36,137.599	36,151.602	14.003	0.04%	36,177.775	36,190.138	12.363	0.03%
First-Class Cards	5,693.117	5,692.142	(0.976)	-0.02%	5,523.046	5,522.041	(1.004)	-0.02%
Stamped Cards	594.894	594.834	(0.061)	-0.01%	583.005	582.936	(0.069)	-0.01%
Private Cards	5,098.223	5,097.308	(0.915)	-0.02%	4,940.041	4,939.106	(0.935)	-0.02%
(Single Piece)	2,546.540	2,545.903	(0.637)	-0.03%	2,476.656	2,476.015	(0.641)	-0.03%
(Nonautomated Presort)	643.732	643.598	(0.134)	-0.02%	667.024	666.889	(0.134)	-0.02%
(Automated)	1,907.951	1,907.807	(0.144)	-0.01%	1,796.361	1,796.201	(0.160)	-0.01%
<b>TOTAL FIRST-CLASS MAIL</b>	<b>101,594.414</b>	<b>101,593.941</b>	<b>(0.473)</b>	<b>-0.00%</b>	<b>100,969.614</b>	<b>100,967.115</b>	<b>(2.498)</b>	<b>-0.00%</b>
Priority Mail	1,131.663	1,131.663	0.000	0.00%	1,095.437	1,095.437	0.000	0.00%
Express Mail	64.832	64.832	0.000	0.00%	63.857	63.857	0.000	0.00%
Mailgrams	4.757	4.761	0.004	0.09%	4.757	4.761	0.004	0.09%
<b>PERIODICAL MAIL</b>								
Within County	911.204	911.249	0.045	0.00%	901.870	901.909	0.039	0.00%
Nonprofit	2,186.677	2,187.615	0.939	0.04%	2,161.077	2,161.985	0.908	0.04%
Classroom	51.194	51.242	0.047	0.09%	47.452	47.493	0.041	0.09%
Regular Rate	7,172.571	7,174.843	2.272	0.03%	7,147.574	7,149.830	2.256	0.03%
<b>TOTAL PERIODICAL MAIL</b>	<b>10,321.646</b>	<b>10,324.949</b>	<b>3.303</b>	<b>0.03%</b>	<b>10,257.973</b>	<b>10,261.217</b>	<b>3.244</b>	<b>0.03%</b>
<b>STANDARD MAIL</b>								
Single-Piece	165.695	165.760	0.065	0.04%	161.574	161.635	0.061	0.04%
Regular Rate Bulk	66,783.249	66,777.649	(5.599)	-0.01%	66,313.735	66,307.879	(5.856)	-0.01%
Regular	34,359.008	34,357.605	(1.403)	-0.00%	37,627.554	37,626.125	(1.429)	-0.00%
(Nonautomated)	8,904.147	8,902.702	(1.446)	-0.02%	9,184.917	9,183.527	(1.390)	-0.02%
(Automated)	25,454.861	25,454.904	0.043	0.00%	28,442.638	28,442.599	(0.039)	-0.00%
Enhanced Carrier Route	32,424.240	32,420.044	(4.196)	-0.01%	28,686.181	28,681.754	(4.427)	-0.02%
(Nonautomated)	30,301.017	30,297.197	(3.821)	-0.01%	26,626.519	26,622.482	(4.037)	-0.02%
(Automated)	2,123.223	2,122.847	(0.376)	-0.02%	2,059.662	2,059.272	(0.390)	-0.02%
Nonprofit Rate Bulk	13,255.224	13,255.448	0.223	0.00%	13,122.251	13,122.422	0.172	0.00%
Nonprofit	10,123.229	10,123.379	0.149	0.00%	10,550.968	10,551.217	0.250	0.00%
(Nonautomated)	4,086.150	4,086.192	0.042	0.00%	3,658.517	3,658.460	(0.057)	-0.00%
(Automated)	6,037.079	6,037.187	0.108	0.00%	6,892.451	6,892.758	0.307	0.00%
Nonprofit ECR	3,131.995	3,132.069	0.074	0.00%	2,571.283	2,571.205	(0.078)	-0.00%
(Nonautomated)	2,775.082	2,775.147	0.065	0.00%	2,216.629	2,216.543	(0.087)	-0.00%
(Automated)	356.913	356.922	0.009	0.00%	354.654	354.662	0.008	0.00%
<b>TOTAL STANDARD A</b>	<b>80,204.168</b>	<b>80,198.857</b>	<b>(5.311)</b>	<b>-0.01%</b>	<b>79,597.559</b>	<b>79,591.937</b>	<b>(5.623)</b>	<b>-0.01%</b>

Effect of Change in Quarterly Multipliers on Test Year Volume Forecasts

	Before Rates Volume		Change		After-Rates Volume		Change	
	Revised	Corrected	Pieces	Percent	Revised	Corrected	Pieces	Percent
Parcel Post	241.598	241.555	(0.044)	-0.02%	231.879	231.826	(0.054)	-0.02%
(Inter-BMC)	55.256	55.244	(0.012)	-0.02%	50.375	50.360	(0.016)	-0.03%
(Intra-BMC)	49.406	49.396	(0.009)	-0.02%	43.566	43.552	(0.014)	-0.03%
(DBMC)	136.937	136.914	(0.023)	-0.02%	137.938	137.914	(0.024)	-0.02%
Bound Printed Matter	567.896	567.292	(0.604)	-0.11%	562.598	561.999	(0.599)	-0.11%
Special Rate	200.562	200.489	(0.073)	-0.04%	200.807	200.734	(0.073)	-0.04%
Library Rate	30.245	30.252	0.006	0.02%	28.711	28.716	0.005	0.02%
<b>TOTAL STANDARD B</b>	<b>1,040.302</b>	<b>1,039.587</b>	<b>(0.715)</b>	<b>-0.07%</b>	<b>1,022.817</b>	<b>1,023.275</b>	<b>0.457</b>	<b>0.04%</b>
Postal Penalty	297.820	298.093	0.272	0.09%	297.820	298.093	0.272	0.09%
Free-for-the-Blind	56.390	56.427	0.037	0.06%	56.390	56.427	0.037	0.06%
<b>TOTAL DOMESTIC MAIL</b>	<b>194,715.992</b>	<b>194,713.110</b>	<b>(2.883)</b>	<b>-0.00%</b>	<b>193,367.404</b>	<b>193,362.119</b>	<b>(5.285)</b>	<b>-0.00%</b>
<b>SPECIAL SERVICES</b>								
Registry	16.195	16.196	0.001	0.01%	14.288	14.288	(0.000)	-0.00%
Insurance	31.438	31.413	(0.026)	-0.08%	30.600	30.574	(0.026)	-0.08%
Certified	304.153	304.345	0.192	0.06%	293.118	293.299	0.181	0.06%
Collect-on-Delivery	3.936	3.936	(0.000)	-0.00%	3.886	3.886	(0.000)	-0.00%
Money Orders	236.661	236.686	0.025	0.01%	236.570	236.596	0.025	0.01%
<b>TOTAL SPECIAL SERVICES</b>	<b>592.383</b>	<b>592.575</b>	<b>0.193</b>	<b>0.03%</b>	<b>578.463</b>	<b>578.643</b>	<b>0.180</b>	<b>0.03%</b>

SUPPLEMENTAL TABLE 1  
VOLUME PROJECTIONS  
(Million Pieces)

<u>Category of Mail or Service</u>	<u>Base Year</u>	<u>Test Year Before-Rates</u>	<u>Test Year After-Rates</u>	<u>Adjusted After-Rates</u>
<b>FIRST-CLASS MAIL</b>				
First-Class Letters & Flats	92,899.506	95,901.800	95,445.074	95,564.539
(Single-piece)	53,738.949	54,379.323	54,398.337	54,517.802 <sup>2</sup>
(Nonautomated Presort)	7,846.568	5,370.875	4,856.599	4,856.599
(Automated)	31,313.989	36,151.602	36,190.138	36,190.138
First-Class Cards	5,217.264	5,692.142	5,522.041	5,522.041
Stamped Cards	570.329	594.834	582.936	582.936
Private Cards	4,646.935	5,097.308	4,939.106	4,939.106
(Single-piece)	2,437.427	2,545.903	2,476.015	2,476.015
(Nonautomated Presort)	710.712	643.598	666.889	666.889
(Automated)	1,498.796	1,907.807	1,796.201	1,796.201
<b>TOTAL FIRST-CLASS MAIL</b>	<b>98,116.770</b>	<b>101,593.941</b>	<b>100,967.115</b>	<b>101,086.580</b>
Priority Mail <sup>1</sup>	991.280	1,131.663	1,095.437	1,152.413 <sup>3</sup>
Express Mail <sup>1</sup>	58.719	64.832	63.857	62.721 <sup>3</sup>
Mailgrams	5.558	4.761	4.761	4.761
<b>PERIODICALS</b>				
Within County	910.993	911.249	901.909	901.909
Nonprofit	2,182.805	2,187.615	2,161.985	2,161.985
Classroom	58.647	51.242	47.493	47.493
Regular Rate	7,013.337	7,174.843	7,149.830	7,149.830
<b>TOTAL PERIODICALS</b>	<b>10,165.782</b>	<b>10,324.949</b>	<b>10,261.217</b>	<b>10,261.217</b>
<b>STANDARD A MAIL</b>				
Single-Piece	158.735	165.760	161.635	0.000 <sup>4</sup>
Regular Rate Bulk	60,923.517	66,777.649	66,307.879	66,313.736
Regular	30,924.312	34,357.605	37,626.125	37,627.555
(Nonautomated)	10,247.842	8,902.702	9,183.527	
(Automated)	20,676.469	25,454.904	28,442.599	
Enhanced Carrier Route	29,999.206	32,420.044	28,681.754	28,686.181
(Nonautomated)	28,790.811	30,297.197	26,622.482	
(Automated)	1,208.395	2,122.847	2,059.272	
Nonprofit Rate Bulk	12,718.009	13,255.448	13,122.422	13,122.251
Nonprofit	9,711.959	10,123.379	10,551.217	10,550.968
(Nonautomated)	5,059.538	4,086.192	3,658.460	
(Automated)	4,652.422	6,037.187	6,892.758	
Nonprofit ECR	3,006.050	3,132.069	2,571.205	2,571.283
(Nonautomated)	2,831.120	2,775.147	2,216.543	
(Automated)	174.930	356.922	354.662	
<b>TOTAL STANDARD A</b>	<b>73,800.261</b>	<b>80,198.857</b>	<b>79,591.937</b>	<b>79,441.674</b>

(Continued on next page)

SUPPLEMENTAL TABLE 1  
(Continued)  
VOLUME PROJECTIONS  
(Million Pieces)

<u>Category of Mail or Service</u>	<u>Base Year</u>	<u>Test Year Before-Rates</u>	<u>Test Year After-Rates</u>	<u>Adjusted After-rates</u>
<b>STANDARD B MAIL</b>				
Parcel Post	220.034	241.555	231.826	234.660 <sup>5</sup>
(Inter-BMC)	64.941	55.244	50.360	
(Intra-BMC)	48.009	49.396	43.552	
(DBMC)	107.085	136.914	137.914	
Bound Printed Matter	515.988	567.292	561.999	574.742 <sup>6</sup>
Special Rate	194.157	200.489	200.734	200.734
Library Rate	28.922	30.252	28.716	28.728 <sup>6</sup>
<b>TOTAL STANDARD B</b>	<b>959.101</b>	<b>1,039.587</b>	<b>1,023.275</b>	<b>1,038.864</b>
Postal Penalty	347.651	298.093	298.093	298.093
Free-for-the-Blind	50.388	56.427	56.427	56.427
<b>TOTAL DOMESTIC MAIL</b>	<b>184,495.511</b>	<b>194,713.110</b>	<b>193,362.119</b>	<b>193,402.750</b>
<b>SPECIAL SERVICES</b>				
Registry	18.149	16.196	14.288	14.288
Insurance	30.069	31.413	30.574	31.026 <sup>7</sup>
Certified	283.138	304.345	293.299	289.653 <sup>8</sup>
Collect-on-Delivery	4.611	3.936	3.886	3.886
Money Orders	214.709	236.686	236.596	236.570
<b>TOTAL SPECIAL SERV.</b>	<b>550.843</b>	<b>592.575</b>	<b>578.643</b>	

<sup>1</sup> Volume projections before adjustment for Priority Mail and Express Mail are taken from Dr. Gerald Musgrave's testimony (USPS-T-8), and adjusted for the MC96-3 decision as explained in Library Reference H-173.

<sup>2</sup> An explanation of the adjustment to First-Class single-piece is presented by witness Fronk (USPS-T-32).

<sup>3</sup> An explanation of the adjustment to Priority and Express mail is presented by witness Sharkey (USPS-T-33).

<sup>4</sup> An explanation of the adjustment to Standard single-piece is presented by witness Moeller (USPS-T-36).

<sup>5</sup> An explanation of the adjustment to parcel post is presented by witness Mayes (USPS-T-37).

<sup>6</sup> An explanation of the adjustment to bound printed matter and library rate is presented by witness Adra (USPS-T-38).

<sup>7</sup> An explanation of the adjustment to insurance is presented by witness Plunkett (USPS-T-40).

<sup>8</sup> An explanation of the adjustment to certified mail is presented by witness Needham (USPS-T-39).

TABLE 1  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	(Actual) 1997Q1	(Actual) 1997Q2	1997Q3	1997Q4	1997PFY	1997GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats (Single Piece)	21,728.723	22,961.738	21,633.543	27,426.085	93,750.089	94,126.613
(Nonautomated Presort)	12,693.919	13,524.103	12,197.561	15,866.970	54,282.553	54,479.594
(Automated)	1,486.816	1,389.262	1,374.162	1,629.207	5,879.447	5,856.274
First-Class Cards	7,547.988	8,048.374	8,061.819	9,929.908	33,588.089	33,790.746
Stamped Cards	1,349.376	1,242.492	1,226.144	1,635.251	5,453.262	5,481.877
Private Cards	159.569	175.124	132.975	165.520	633.187	632.572
(Single Piece)	1,189.807	1,067.368	1,093.169	1,469.731	4,820.075	4,849.305
(Nonautomated Presort)	641.260	506.498	558.906	746.118	2,452.782	2,459.825
(Automated)	162.683	159.095	147.450	194.837	664.066	666.430
TOTAL FIRST-CLASS MAIL	385.864	401.775	386.812	528.776	1,703.226	1,723.051
	23,078.099	24,204.230	22,859.686	29,061.336	99,203.352	99,608.491
Priority Mail	237.394	246.239	249.876	317.773	1,051.283	1,060.059
Express Mail	13.096	14.377	14.380	18.672	60.524	60.880
Mailgrams	1.354	1.847	1.349	1.290	5.840	5.790
<b>PERIODICAL MAIL</b>						
Within County	224.175	216.211	216.097	279.588	936.070	936.287
Nonprofit	537.403	512.169	538.006	610.768	2,198.346	2,204.022
Classroom	13.350	16.858	15.595	15.393	61.196	61.519
Regular Rate	1,651.532	1,643.863	1,725.071	2,113.846	7,134.313	7,152.287
TOTAL PERIODICAL MAIL	2,426.460	2,389.101	2,494.770	3,019.595	10,329.925	10,354.114
<b>STANDARD MAIL</b>						
Single-Piece	43.040	33.966	39.775	46.537	163.318	163.585
Regular Rate Bulk	15,990.123	13,905.081	14,547.911	18,557.112	63,000.228	63,486.607
Regular	7,910.290	7,134.231	7,448.780	9,560.329	32,053.630	32,320.312
(Nonautomated)	2,199.919	1,779.793	1,934.022	2,480.824	8,394.559	8,435.629
(Automated)	5,710.370	5,354.438	5,514.758	7,079.505	23,659.071	23,884.683
Enhanced Carrier Route	8,079.833	6,770.850	7,099.131	8,996.783	30,946.598	31,166.296
(Nonautomated)	7,646.584	6,288.545	465.256	589.105	1,969.916	2,002.448
(Automated)	433.250	482.305	6,633.875	8,407.679	28,976.682	29,163.848
Nonprofit Rate Bulk	3,636.469	2,835.623	2,981.304	3,577.152	13,030.548	13,070.162
Nonprofit	2,653.017	2,269.181	2,274.843	2,729.157	9,926.198	9,979.704
(Nonautomated)	1,199.459	984.575	946.588	1,120.769	4,251.390	4,250.772
(Automated)	1,453.558	1,284.607	1,328.254	1,608.388	5,674.808	5,728.932
Nonprofit ECR	983.452	566.442	706.462	847.995	3,104.350	3,090.458
(Nonautomated)	894.631	480.332	80.362	96.472	351.764	354.570
(Automated)	88.821	86.109	626.100	751.522	2,752.586	2,735.888
TOTAL STANDARD A	19,669.631	16,774.670	17,568.991	22,180.800	76,194.093	76,720.354
Parcel Post	58.902	57.756	51.535	60.641	228.833	230.612
(Inter-BMC)	15.960	16.592	13.764	15.567	61.883	62.044
(Intra-BMC)	11.995	11.551	10.990	12.817	47.354	47.785
(DBMC)	30.947	29.612	26.781	32.257	119.597	120.784
Bound Printed Matter	142.625	98.493	109.305	183.214	533.637	536.853
Special Rate	52.487	44.094	43.891	52.739	193.210	195.215
Library Rate	6.947	5.925	6.943	7.394	27.209	27.614
TOTAL STANDARD B	260.960	206.268	211.674	303.988	982.889	990.293
Postal Penalty	81.350	87.422	87.071	84.970	340.813	340.286
Free-for-the-Blind	12.248	10.236	13.441	15.168	51.093	51.779
TOTAL DOMESTIC MAIL	45,780.593	43,934.390	43,501.238	55,003.591	188,219.812	189,192.047
<b>SPECIAL SERVICES</b>						
Registry	4.146	3.726	4.234	5.241	17.348	17.369
Insurance	8.176	8.098	6.352	8.556	31.182	31.352
Certified	71.429	60.277	74.650	84.330	290.685	292.284
Collect-on-Delivery	1.039	1.019	1.021	1.284	4.363	4.359
Money Orders	47.877	44.707	53.581	71.156	217.320	218.718
TOTAL SPECIAL SERVICES	132.706	117.875	139.837	170.566	560.985	564.163

TABLE 1 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	21,959.972	23,241.374	22,175.425	28,104.880	95,481.651	95,901.800
(Single Piece)	12,716.939	13,333.974	12,243.742	15,912.615	54,207.271	54,379.323
(Nonautomated Presort)	1,263.391	1,313.068	1,276.112	1,518.547	5,371.118	5,370.875
(Automated)	7,979.642	8,594.332	8,655.571	10,673.718	35,903.262	36,151.602
First-Class Cards	1,389.318	1,273.373	1,285.773	1,708.889	5,657.354	5,692.142
Stamped Cards	144.742	142.782	135.869	168.154	591.547	594.834
Private Cards	1,244.576	1,130.591	1,149.904	1,540.736	5,065.807	5,097.308
(Single Piece)	628.189	567.352	573.677	764.139	2,533.357	2,545.903
(Nonautomated Presort)	162.187	144.789	144.680	190.402	642.058	643.598
(Automated)	454.200	418.450	431.548	586.194	1,890.392	1,907.807
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,349.290</b>	<b>24,514.748</b>	<b>23,461.198</b>	<b>29,813.769</b>	<b>101,139.005</b>	<b>101,593.941</b>
Priority Mail	262.717	260.086	265.107	336.445	1,124.355	1,131.663
Express Mail	13.865	15.167	15.471	19.932	64.435	64.832
Mailgrams	1.013	1.384	1.219	1.148	4.763	4.761
<b>PERIODICAL MAIL</b>						
Within County	208.627	203.536	216.039	280.163	908.364	911.249
Nonprofit	525.342	508.780	539.036	607.726	2,180.884	2,187.615
Classroom	13.941	12.227	13.212	12.046	51.426	51.242
Regular Rate	1,617.070	1,635.747	1,753.919	2,142.035	7,148.770	7,174.843
<b>TOTAL PERIODICAL MAIL</b>	<b>2,364.979</b>	<b>2,360.290</b>	<b>2,522.205</b>	<b>3,041.969</b>	<b>10,289.443</b>	<b>10,324.949</b>
<b>STANDARD MAIL</b>						
Single-Piece	41.157	35.093	40.796	47.947	164.993	165.760
Regular Rate Bulk	17,183.526	14,684.595	15,198.133	19,289.812	66,356.067	66,777.649
Regular	8,628.120	7,489.565	7,895.682	10,106.095	34,119.462	34,357.605
(Nonautomated)	2,237.748	1,941.456	2,045.693	2,617.085	8,841.981	8,902.702
(Automated)	6,390.372	5,548.109	5,849.989	7,489.010	25,277.481	25,454.904
Enhanced Carrier Route	8,555.406	7,195.030	7,302.451	9,183.717	32,236.604	32,420.044
(Nonautomated)	560.203	471.127	478.161	601.345	2,110.836	2,122.847
(Automated)	7,995.203	6,723.903	6,824.290	8,582.372	30,125.769	30,297.197
Nonprofit Rate Bulk	3,560.771	2,931.356	3,056.420	3,636.983	13,185.530	13,255.448
Nonprofit	2,718.083	2,238.467	2,334.418	2,778.282	10,069.250	10,123.379
(Nonautomated)	1,107.590	909.379	942.222	1,110.932	4,070.122	4,086.192
(Automated)	1,610.493	1,329.089	1,392.196	1,667.350	5,999.128	6,037.187
Nonprofit ECR	842.688	692.889	722.002	858.701	3,116.280	3,132.069
(Nonautomated)	95.961	78.948	82.287	97.888	355.084	356.922
(Automated)	746.727	613.940	639.715	760.813	2,761.196	2,775.147
<b>TOTAL STANDARD A</b>	<b>20,785.454</b>	<b>17,651.043</b>	<b>18,295.349</b>	<b>22,974.743</b>	<b>79,706.590</b>	<b>80,198.857</b>
Parcel Post	63.237	59.409	53.836	63.605	240.087	241.555
(Inter-BMC)	15.564	14.008	12.151	13.733	55.455	55.244
(Intra-BMC)	13.216	12.266	10.974	12.789	49.245	49.396
(DBMC)	34.457	33.135	30.711	37.083	135.387	136.914
Bound Printed Matter	147.784	113.313	113.642	186.331	561.070	567.292
Special Rate	58.397	43.823	43.644	53.253	199.117	200.489
Library Rate	8.409	6.920	7.128	7.636	30.093	30.252
<b>TOTAL STANDARD B</b>	<b>277.826</b>	<b>223.465</b>	<b>218.250</b>	<b>310.825</b>	<b>1,030.367</b>	<b>1,039.587</b>
Postal Penalty	72.747	72.842	77.327	76.123	299.039	298.093
Free-for-the-Blind	14.692	11.028	14.345	15.939	56.004	56.427
<b>TOTAL DOMESTIC MAIL</b>	<b>47,142.585</b>	<b>45,110.053</b>	<b>44,870.471</b>	<b>56,590.893</b>	<b>193,714.001</b>	<b>194,713.110</b>
<b>SPECIAL SERVICES</b>						
Registry	3.944	3.590	3.833	4.831	16.198	16.196
Insurance	8.406	7.783	6.543	8.586	31.318	31.413
Certified	73.955	63.194	77.211	87.881	302.241	304.345
Collect-on-Delivery	0.943	0.908	0.920	1.170	3.942	3.936
Money Orders	51.166	51.461	56.884	75.812	235.324	236.686
<b>TOTAL SPECIAL SERVICES</b>	<b>138.413</b>	<b>126.936</b>	<b>145.392</b>	<b>178.281</b>	<b>589.022</b>	<b>592.575</b>

TABLE 1 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats (Single Piece)	22,357.890	23,710.332	22,669.885	28,714.275	97,452.383	97,894.548
(Nonautomated Presort)	12,623.043	13,259.612	12,237.930	15,972.572	54,093.157	54,257.550
(Automated)	1,175.153	1,222.592	1,182.563	1,399.485	4,979.792	4,978.756
First-Class Cards	8,559.694	9,228.128	9,249.392	11,342.219	38,379.433	38,658.242
Stamped Cards	1,451.846	1,321.007	1,352.195	1,787.243	5,912.291	5,947.766
Private Cards	149.718	144.149	139.771	171.559	605.197	609.236
(Single Piece)	1,302.128	1,176.858	1,212.424	1,615.685	5,307.094	5,338.530
(Nonautomated Presort)	641.974	576.749	590.603	782.271	2,591.597	2,603.348
(Automated)	158.008	140.190	141.744	185.333	625.275	626.287
(Automated)	502.147	459.919	480.076	648.080	2,090.223	2,108.895
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,809.736</b>	<b>25,031.339</b>	<b>24,022.080</b>	<b>30,501.519</b>	<b>103,364.674</b>	<b>103,842.314</b>
Priority Mail	277.861	274.028	277.802	351.542	1,181.233	1,188.173
Express Mail	14.715	16.007	16.241	20.831	67.794	68.160
Mailgrams	0.935	1.267	1.098	1.015	4.315	4.312
<b>PERIODICAL MAIL</b>						
Within County	207.372	207.230	214.595	279.099	908.296	910.999
Nonprofit	519.752	504.378	537.773	601.011	2,162.914	2,170.163
Classroom	12.142	11.187	13.112	11.972	48.412	48.673
Regular Rate	1,624.225	1,658.017	1,777.580	2,169.967	7,229.788	7,256.537
<b>TOTAL PERIODICAL MAIL</b>	<b>2,363.491</b>	<b>2,380.811</b>	<b>2,543.060</b>	<b>3,062.049</b>	<b>10,349.410</b>	<b>10,386.373</b>
<b>STANDARD MAIL</b>						
Single-Piece	41.811	36.232	41.941	49.684	169.668	170.489
Regular Rate Bulk	17,917.383	15,293.610	15,891.138	20,128.795	69,230.926	69,673.659
Regular	9,117.037	7,871.903	8,349.678	10,677.636	36,016.254	36,253.388
(Nonautomated)	2,359.802	2,036.538	2,159.120	2,759.816	9,315.276	9,375.566
(Automated)	6,757.236	5,835.366	6,190.557	7,917.820	26,700.979	26,877.822
Enhanced Carrier Route	8,800.346	7,421.707	7,541.461	9,451.159	33,214.672	33,420.271
(Nonautomated)	576.242	485.969	493.811	618.857	2,174.879	2,188.342
(Automated)	8,224.104	6,935.737	7,047.650	8,832.302	31,039.793	31,231.929
Nonprofit Rate Bulk	3,633.446	2,993.450	3,128.310	3,693.526	13,448.732	13,521.729
Nonprofit	2,777.009	2,288.655	2,392.189	2,824.823	10,282.675	10,338.965
(Nonautomated)	1,104.350	908.363	945.077	1,108.404	4,066.194	4,084.088
(Automated)	1,672.659	1,380.292	1,447.111	1,716.419	6,216.481	6,254.877
Nonprofit ECR	856.437	704.795	736.121	868.703	3,166.057	3,182.764
(Nonautomated)	97.709	80.447	84.041	99.196	361.393	363.321
(Automated)	758.729	624.348	652.080	769.507	2,804.664	2,819.443
<b>TOTAL STANDARD A</b>	<b>21,592.640</b>	<b>18,323.292</b>	<b>19,061.389</b>	<b>23,872.005</b>	<b>82,849.327</b>	<b>83,365.877</b>
Parcel Post	65.556	63.287	56.763	67.635	253.241	255.073
(Inter-BMC)	13.529	12.475	10.680	12.138	48.822	48.626
(Intra-BMC)	12.994	12.356	10.909	12.786	49.044	49.206
(DBMC)	39.033	38.456	35.175	42.712	155.375	157.241
Bound Printed Matter	165.914	119.640	121.256	190.577	597.387	603.900
Special Rate	60.612	44.116	44.326	54.329	203.383	204.765
Library Rate	8.552	7.066	7.373	7.936	30.927	31.080
<b>TOTAL STANDARD B</b>	<b>300.633</b>	<b>234.110</b>	<b>229.718</b>	<b>320.477</b>	<b>1,084.938</b>	<b>1,094.818</b>
Postal Penalty	63.425	69.204	70.601	67.658	270.886	270.106
Free-for-the-Blind	15.603	11.718	15.547	16.762	59.630	60.124
<b>TOTAL DOMESTIC MAIL</b>	<b>48,439.038</b>	<b>46,341.775</b>	<b>46,237.536</b>	<b>58,213.858</b>	<b>199,232.207</b>	<b>200,280.259</b>
<b>SPECIAL SERVICES</b>						
Registry	3.665	3.323	3.551	4.497	15.036	15.031
Insurance	8.255	7.846	6.511	8.657	31.269	31.370
Certified	78.429	66.598	83.311	93.150	321.489	324.014
Collect-on-Delivery	0.851	0.822	0.827	1.060	3.561	3.553
Money Orders	53.838	55.264	60.191	80.671	249.964	251.428
<b>TOTAL SPECIAL SERVICES</b>	<b>145.039</b>	<b>133.853</b>	<b>154.392</b>	<b>188.035</b>	<b>621.319</b>	<b>625.397</b>

TABLE 2  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	(Actual) 1997Q1	(Actual) 1997Q2	1997Q3	1997Q4	1997PFY	1997GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	21,728.723	22,961.738	21,633.543	27,426.085	93,750.089	94,126.613
(Single-Piece)	12,693.919	13,524.103	12,197.561	15,866.970	54,282.553	54,479.534
(Nonautomated Presort)	1,486.816	1,389.262	1,374.162	1,629.207	5,879.447	5,856.274
(Automated)	7,547.988	8,048.374	8,061.819	9,929.908	33,588.089	33,790.746
(Basic Letters)	916.915	969.082	968.247	1,188.962	4,043.207	4,064.300
(Basic Flats)	9.715	11.231	10.888	13.462	45.296	45.664
(3-Digit Letters)	4,335.408	4,586.704	4,589.206	5,656.739	19,168.057	19,277.761
(5-Digit Letters)	1,927.556	2,115.166	2,092.249	2,577.704	8,712.674	8,771.139
(3/5-Digit Flats)	54.463	48.022	51.943	63.931	218.358	218.566
(Carrier-Route Letters)	303.931	318.169	349.287	429.110	1,400.497	1,413.316
First-Class Cards	1,349.376	1,242.492	1,226.144	1,635.251	5,453.262	5,481.877
Stamped Cards	159.569	175.124	132.975	165.520	633.187	632.572
Private Cards	1,189.807	1,067.368	1,093.169	1,469.731	4,820.075	4,849.305
(Single-Piece)	641.260	506.498	558.906	746.118	2,452.782	2,459.825
(Nonautomated Presort)	162.683	159.095	147.450	194.837	664.066	666.430
(Automated)	385.864	401.775	386.812	528.776	1,703.226	1,723.051
(Basic)	72.247	75.406	72.408	98.482	318.543	322.065
(3-Digit)	169.217	165.522	165.545	228.247	728.531	736.958
(5-Digit)	115.271	123.420	118.305	161.381	518.377	524.800
(Carrier-Route)	29.128	37.426	30.555	40.667	137.776	139.227
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,078.099</b>	<b>24,204.230</b>	<b>22,859.686</b>	<b>29,061.336</b>	<b>99,203.352</b>	<b>99,608.491</b>
<b>STANDARD A MAIL</b>						
Single-Piece	43.040	33.966	39.775	46.537	163.318	163.565
Regular Rate Bulk	15,990.123	13,905.081	14,547.911	18,557.112	63,000.228	63,486.607
Regular	7,910.290	7,134.231	7,448.780	9,560.329	32,053.630	32,320.312
(Nonautomated)	2,199.919	1,779.793	1,934.022	2,480.824	8,394.559	8,435.629
(Basic Letters)	439.030	363.814	428.834	552.869	1,784.548	1,803.921
(Basic Nonletters)	324.136	276.211	300.867	390.553	1,291.767	1,303.283
(Presort Letters)	759.346	570.161	648.318	828.431	2,806.257	2,814.703
(Presort Nonletters)	677.407	569.607	556.003	708.972	2,511.988	2,513.723
(Automated)	5,710.370	5,354.438	5,514.758	7,079.505	23,659.071	23,884.683
(Basic Letters)	656.323	645.297	685.462	879.515	2,866.597	2,904.597
(Basic Flats)	56.156	53.199	50.421	64.618	224.395	225.670
(3-Digit Letters)	2,079.768	1,999.352	2,110.410	2,709.906	8,899.435	9,006.010
(5-Digit Letters)	642.085	610.062	653.837	839.268	2,745.253	2,778.588
(3/5-Digit Flats)	2,276.038	2,046.528	2,014.628	2,586.198	8,923.392	8,969.818
Enhanced Carrier-Route	8,079.833	6,770.850	7,099.131	8,996.783	30,946.598	31,166.296
(Automated)	433.250	482.305	465.256	589.105	1,969.916	2,002.448
(Basic Letters)	1,642.961	1,296.642	1,486.613	1,881.401	6,307.617	6,362.403
(Basic Nonletters)	2,857.064	2,215.488	2,342.645	2,970.882	10,386.079	10,422.836
(High-Density Letters)	83.863	81.167	86.124	109.356	360.510	365.898
(High-Density Nonletters)	277.445	278.479	252.232	319.282	1,127.439	1,136.996
(Saturation Letters)	715.370	591.509	677.087	859.064	2,843.031	2,874.641
(Saturation Nonletters)	2,069.881	1,825.259	1,789.174	2,267.692	7,952.006	8,001.073
Nonprofit Rate Bulk	3,636.469	2,835.623	2,981.304	3,577.152	13,030.548	13,070.162
Nonprofit	2,653.017	2,269.181	2,274.843	2,729.157	9,926.198	9,979.704
(Nonautomated)	1,199.459	984.575	946.588	1,120.769	4,251.390	4,250.772
(Basic Letters)	343.617	294.449	279.920	365.417	1,283.403	1,292.751
(Basic Nonletters)	92.065	81.992	88.936	116.296	379.289	385.587
(Presort Letters)	625.162	497.315	468.229	517.601	2,108.307	2,093.623
(Presort Nonletters)	138.615	110.819	109.503	121.455	480.391	478.805
(Automated)	1,453.558	1,284.607	1,328.254	1,608.388	5,674.808	5,728.932
(Basic Letters)	243.927	238.880	277.554	332.779	1,093.141	1,114.479
(Basic Flats)	11.703	10.309	13.112	15.644	50.768	51.775
(3-Digit Letters)	632.409	607.399	570.335	698.006	2,508.148	2,532.391
(5-Digit Letters)	379.177	260.291	297.250	357.771	1,294.490	1,295.643
(3/5-Digit Flats)	186.342	167.727	170.003	204.189	728.261	734.644
Nonprofit ECR	983.452	566.442	706.462	847.995	3,104.350	3,090.458
(Automated)	88.821	86.109	80.362	96.472	315.764	354.570
(Basic Letters)	535.431	198.424	334.658	401.226	1,469.739	1,449.766
(Basic Nonletters)	181.965	102.379	128.010	153.932	566.286	563.239
(High-Density Letters)	11.790	7.516	8.922	10.722	38.950	38.893
(High-Density Nonletters)	5.068	2.066	3.217	3.869	14.220	14.050
(Saturation Letters)	112.688	131.113	112.297	134.873	490.971	496.980
(Saturation Nonletters)	47.689	38.834	38.995	46.900	172.419	172.959
<b>TOTAL STANDARD A MAIL</b>	<b>19,669.631</b>	<b>16,774.670</b>	<b>17,568.991</b>	<b>22,180.800</b>	<b>76,194.093</b>	<b>76,720.354</b>

TABLE 2 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	21,959,972	23,241,374	22,175,425	28,104,880	95,481,651	95,901,800
(Single-Piece)	12,716,939	13,333,974	12,243,742	15,912,615	54,207,271	54,379,323
(Nonautomated Presort)	1,263,391	1,313,068	1,276,112	1,518,547	5,371,118	5,370,875
(Automated)	7,979,642	8,594,332	8,655,571	10,673,718	35,903,262	36,151,602
(Basic Letters)	952,119	1,021,921	1,025,654	1,260,418	4,260,112	4,286,649
(Basic Flats)	10,793	11,599	11,658	14,349	48,400	48,716
(3-Digit Letters)	4,550,598	4,906,192	4,946,048	6,105,111	20,507,950	20,653,766
(5-Digit Letters)	2,070,601	2,229,353	2,244,613	2,767,360	9,311,928	9,375,881
(3/5-Digit Flats)	51,445	55,479	55,943	69,066	231,933	233,592
(Carrier-Route Letters)	344,086	369,787	371,654	457,413	1,542,940	1,552,998
First-Class Cards	1,389,318	1,273,373	1,285,773	1,708,889	5,657,354	5,692,142
Stamped Cards	144,742	142,782	135,869	168,154	591,547	594,834
Private Cards	1,244,576	1,130,591	1,149,904	1,540,736	5,065,807	5,097,308
(Single-Piece)	628,189	567,352	573,677	764,139	2,533,357	2,545,903
(Nonautomated Presort)	162,187	144,789	144,680	190,402	642,058	643,598
(Automated)	454,200	418,450	431,548	586,194	1,890,392	1,907,807
(Basic)	84,119	77,078	79,074	106,868	347,138	349,946
(3-Digit)	197,881	183,937	191,329	262,045	835,192	844,425
(5-Digit)	138,136	126,823	130,347	176,465	571,771	576,617
(Carrier-Route)	34,065	30,612	30,798	40,816	136,291	136,819
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,349,290</b>	<b>24,514,748</b>	<b>23,461,198</b>	<b>29,813,769</b>	<b>101,139,005</b>	<b>101,593,941</b>
<b>STANDARD A MAIL</b>						
Single-Piece	41,157	35,093	40,796	47,947	164,993	165,760
Regular Rate Bulk	17,183,526	14,684,595	15,198,133	19,289,812	66,356,067	66,777,649
Regular	8,628,120	7,489,585	7,895,682	10,106,095	34,119,462	34,357,605
(Nonautomated)	2,237,748	1,941,456	2,045,693	2,617,085	8,841,981	8,902,702
(Basic Letters)	501,221	437,048	462,827	595,065	1,996,161	2,012,108
(Basic Nonletters)	356,428	312,805	333,339	431,200	1,433,772	1,447,223
(Presort Letters)	744,392	643,345	675,273	860,547	2,923,556	2,941,107
(Presort Nonletters)	635,708	548,257	574,254	730,273	2,488,491	2,502,263
(Automated)	6,390,372	5,548,109	5,849,989	7,489,010	25,277,481	25,454,904
(Basic Letters)	793,487	688,546	725,636	928,464	3,136,132	3,157,783
(Basic Flats)	58,231	50,472	53,129	67,899	229,731	231,256
(3-Digit Letters)	2,446,743	2,124,792	2,240,958	2,869,515	9,682,007	9,750,496
(5-Digit Letters)	757,498	657,595	693,311	887,478	2,995,881	3,016,847
(3/5-Digit Flats)	2,334,413	2,026,705	2,136,957	2,735,656	9,233,730	9,298,522
Enhanced Carrier-Route	8,555,406	7,195,030	7,302,451	9,183,717	32,236,604	32,420,044
(Automated)	560,203	471,127	478,161	601,345	2,110,836	2,122,847
(Basic Letters)	1,789,101	1,504,620	1,527,084	1,920,493	6,741,297	6,779,658
(Basic Nonletters)	2,825,132	2,375,914	2,411,386	3,032,611	10,645,044	10,705,619
(High-Density Letters)	103,991	87,456	88,762	111,628	391,837	394,067
(High-Density Nonletters)	303,619	255,341	259,153	325,916	1,144,029	1,150,539
(Saturation Letters)	816,919	687,023	697,280	878,914	3,078,136	3,095,652
(Saturation Nonletters)	2,156,441	1,813,550	1,840,626	2,314,810	8,125,426	8,171,664
Nonprofit Rate Bulk	3,560,771	2,931,356	3,056,420	3,636,983	13,185,530	13,255,443
Nonprofit	2,718,083	2,238,467	2,334,418	2,778,282	10,069,250	10,123,379
(Nonautomated)	1,107,590	909,379	942,222	1,110,932	4,070,122	4,086,192
(Basic Letters)	363,868	275,461	288,348	375,250	1,302,927	1,311,354
(Basic Nonletters)	116,039	90,414	95,938	123,810	426,200	429,731
(Presort Letters)	507,091	438,941	450,524	493,769	1,890,324	1,893,261
(Presort Nonletters)	120,592	104,564	107,412	118,103	450,670	451,846
(Automated)	1,610,493	1,329,089	1,392,196	1,667,350	5,999,128	6,037,187
(Basic Letters)	330,180	270,104	280,448	333,033	1,213,766	1,219,015
(Basic Flats)	15,759	12,988	13,503	16,021	58,271	58,603
(3-Digit Letters)	704,082	584,148	616,221	744,039	2,648,489	2,669,393
(5-Digit Letters)	356,726	293,865	306,723	365,495	1,322,809	1,330,137
(3/5-Digit Flats)	203,746	167,984	175,301	208,762	755,793	760,038
Nonprofit ECR	842,688	692,889	722,002	858,701	3,116,280	3,132,069
(Automated)	95,961	78,948	82,287	97,888	355,084	356,922
(Basic Letters)	398,121	327,106	340,736	405,136	1,471,099	1,478,337
(Basic Nonletters)	153,591	126,573	132,025	157,154	569,344	572,480
(High-Density Letters)	10,638	8,736	9,098	10,815	39,286	39,475
(High-Density Nonletters)	3,861	3,182	3,319	3,951	14,312	14,391
(Saturation Letters)	133,717	109,777	114,309	135,872	493,676	496,028
(Saturation Nonletters)	46,799	38,567	40,228	47,885	173,479	174,435
<b>TOTAL STANDARD A MAIL</b>	<b>20,785,454</b>	<b>17,651,043</b>	<b>18,295,349</b>	<b>22,974,743</b>	<b>79,706,590</b>	<b>80,198,857</b>

TABLE 2 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 Before-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,357.890	23,710.332	22,669.885	28,714.275	97,452.383	97,894.548
(Single-Piece)	12,623.043	13,259.612	12,237.930	15,972.572	54,093.157	54,257.550
(Nonautomated Presort)	1,175.153	1,222.592	1,182.563	1,399.485	4,979.792	4,978.756
(Automated)	8,559.694	9,228.128	9,249.392	11,342.219	38,379.433	38,658.242
(Basic Letters)	1,007.244	1,082.033	1,080.566	1,320.062	4,489.906	4,518.944
(Basic Flats)	11.486	12.362	12.371	15.147	51.366	51.722
(3-Digit Letters)	4,900.479	5,287.931	5,304.800	6,510.763	22,003.974	22,167.953
(5-Digit Letters)	2,218.897	2,391.919	2,397.317	2,939.785	9,947.918	10,020.155
(3/5-Digit Flats)	55.448	59.841	60.040	73.696	249.025	250.887
(Carrier-Route Letters)	366.139	394.041	394.298	482.766	1,637.244	1,648.581
First-Class Cards	1,451.846	1,321.007	1,352.195	1,787.243	5,912.291	5,947.766
Stamped Cards	149.718	144.149	139.771	171.559	605.197	609.236
Private Cards	1,302.128	1,176.858	1,212.424	1,615.685	5,307.094	5,338.530
(Single-Piece)	641.974	576.749	590.603	782.271	2,591.597	2,603.348
(Nonautomated Presort)	158.008	140.190	141.744	185.333	625.275	626.287
(Automated)	502.147	459.919	480.076	648.080	2,090.223	2,108.895
(Basic)	91.099	83.047	86.296	115.990	376.432	379.406
(3-Digit)	226.263	208.824	219.581	298.522	953.190	963.302
(5-Digit)	150.668	137.554	143.132	192.629	623.982	629.106
(Carrier-Route)	34.117	30.495	31.068	40.939	136.619	137.076
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,809.736</b>	<b>25,031.339</b>	<b>24,022.080</b>	<b>30,501.519</b>	<b>103,364.674</b>	<b>103,842.314</b>
<b>STANDARD A MAIL</b>						
Single-Piece	41.811	36.232	41.941	49.684	169.668	170.489
Regular Rate Bulk	17,917.383	15,293.610	15,891.138	20,128.795	69,230.926	69,673.659
Regular	9,117.037	7,871.903	8,349.678	10,677.636	36,016.254	36,253.388
(Nonautomated)	2,359.802	2,036.538	2,159.120	2,759.816	9,315.276	9,375.566
(Basic Letters)	539.240	467.682	498.285	640.051	2,145.259	2,161.666
(Basic Nonletters)	393.069	342.877	367.365	474.460	1,577.771	1,591.928
(Presort Letters)	772.940	664.466	701.720	893.448	3,032.574	3,049.385
(Presort Nonletters)	654.552	561.512	591.751	751.857	2,559.671	2,572.587
(Automated)	6,757.236	5,835.366	6,190.557	7,917.820	26,700.979	26,877.822
(Basic Letters)	837.313	722.713	766.316	979.638	3,305.980	3,327.478
(Basic Flats)	61.159	52.724	55.835	71.288	241.006	242.502
(3-Digit Letters)	2,589.744	2,236.958	2,373.667	3,036.648	10,237.016	10,305.376
(5-Digit Letters)	800.688	691.392	733.413	937.969	3,163.462	3,184.350
(3/5-Digit Flats)	2,468.333	2,131.579	2,261.325	2,892.277	9,753.514	9,818.116
Enhanced Carrier-Route	8,800.346	7,421.707	7,541.461	9,451.159	33,214.672	33,420.271
(Automated)	576.242	485.969	493.811	618.857	2,174.879	2,188.342
(Basic Letters)	1,840.322	1,552.022	1,577.065	1,976.420	6,945.830	6,988.824
(Basic Nonletters)	2,906.015	2,450.767	2,490.311	3,120.924	10,968.018	11,035.910
(High-Density Letters)	106.968	90.211	91.667	114.879	403.725	406.224
(High-Density Nonletters)	312.311	263.385	267.635	335.408	1,178.739	1,186.035
(Saturation Letters)	840.307	708.667	720.102	902.451	3,171.527	3,191.159
(Saturation Nonletters)	2,218.179	1,870.685	1,900.870	2,382.220	8,371.954	8,423.777
Nonprofit Rate Bulk	3,633.446	2,993.450	3,128.310	3,693.526	13,448.732	13,521.729
Nonprofit	2,777.009	2,288.655	2,392.189	2,824.823	10,282.675	10,338.965
(Nonautomated)	1,104.350	908.363	945.077	1,108.404	4,066.194	4,084.083
(Basic Letters)	377.132	288.224	303.924	392.343	1,361.622	1,372.177
(Basic Nonletters)	124.105	97.183	103.205	131.305	455.798	459.924
(Presort Letters)	485.484	420.809	432.794	470.135	1,809.221	1,811.661
(Presort Nonletters)	117.628	102.148	105.155	114.622	439.553	440.325
(Automated)	1,672.659	1,380.292	1,447.111	1,716.419	6,216.481	6,254.877
(Basic Letters)	331.303	271.156	282.101	332.273	1,216.833	1,222.058
(Basic Flats)	16.184	13.348	13.910	16.376	59.817	60.112
(3-Digit Letters)	750.674	622.074	655.636	782.212	2,810.596	2,831.474
(5-Digit Letters)	365.481	301.263	315.098	372.447	1,354.289	1,361.918
(3/5-Digit Flats)	209.018	172.451	180.367	213.112	774.947	779.314
Nonprofit ECR	856.437	704.795	736.121	868.703	3,166.057	3,182.764
(Automated)	97.709	80.447	84.041	99.196	361.393	363.321
(Basic Letters)	403.608	331.908	346.549	408.858	1,490.923	1,498.666
(Basic Nonletters)	157.273	129.700	135.594	160.140	582.708	585.927
(High-Density Letters)	10.767	8.850	9.239	10.899	39.755	39.959
(High-Density Nonletters)	3.954	3.260	3.409	4.026	14.648	14.729
(Saturation Letters)	135.206	111.109	115.974	136.790	499.079	501.630
(Saturation Nonletters)	47.921	39.520	41.316	48.795	177.551	178.532
<b>TOTAL STANDARD A MAIL</b>	<b>21,592.640</b>	<b>18,323.292</b>	<b>19,061.389</b>	<b>23,872.005</b>	<b>82,849.327</b>	<b>83,365.877</b>

TABLE 3  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 After-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats (Single Piece)	21,935.201	23,161.913	22,046.823	27,911.126	95,055.063	95,445.074
(Nonautomated Presort)	12,725.162	13,337.839	12,246.160	15,917.896	54,227.057	54,398.337
(Automated)	1,171.020	1,187.300	1,147.228	1,359.676	4,865.224	4,856.599
First-Class Cards	8,039.018	8,636.774	8,653.436	10,633.554	35,962.782	36,190.138
Stamped Cards	1,372.017	1,241.392	1,243.365	1,640.209	5,496.982	5,522.041
Private Cards	143.102	139.959	132.768	164.249	580.078	582.936
(Single Piece)	1,228.914	1,101.433	1,110.597	1,475.960	4,916.905	4,939.106
(Nonautomated Presort)	621.238	554.407	556.264	735.604	2,467.513	2,476.015
(Automated)	168.959	151.065	149.873	195.880	665.777	666.889
TOTAL FIRST-CLASS MAIL	438.717	395.961	404.461	544.476	1,783.614	1,796.201
PRIORITY MAIL	23,307.218	24,403.304	23,290.189	29,551.335	100,552.045	100,967.115
Priority Mail	259.825	253.641	254.885	321.864	1,090.215	1,095.437
Express Mail	13.791	14.947	15.206	19.562	63.507	63.857
Mailgrams	1.013	1.384	1.219	1.148	4.763	4.761
<b>PERIODICAL MAIL</b>						
Within County	207.502	201.720	213.553	276.582	899.357	901.909
Nonprofit	522.315	503.707	531.809	598.512	2,156.343	2,161.985
Classroom	13.417	11.456	12.098	10.854	47.826	47.493
Regular Rate	1,615.495	1,631.933	1,747.061	2,130.890	7,125.379	7,149.830
TOTAL PERIODICAL MAIL	2,358.728	2,348.816	2,504.521	3,016.839	10,228.904	10,261.217
<b>STANDARD MAIL</b>						
Single-Piece	40.645	34.320	39.680	46.420	161.064	161.635
Regular Rate Bulk	17,121.612	14,590.234	15,079.106	19,119.223	65,910.176	66,307.879
Regular	9,362.410	8,249.587	8,660.053	11,064.299	37,336.349	37,626.125
(Nonautomated)	2,286.121	2,006.450	2,115.720	2,706.950	9,115.241	9,183.527
(Automated)	7,076.289	6,243.137	6,544.333	8,357.349	28,221.108	28,442.599
Enhanced Carrier Route	7,759.201	6,340.647	6,419.053	8,054.924	28,573.826	28,681.754
(Nonautomated)	552.973	459.395	462.128	576.666	2,051.162	2,059.272
(Automated)	7,206.229	5,881.252	5,956.925	7,478.258	26,522.665	26,622.482
Nonprofit Rate Bulk	3,540.224	2,903.866	3,022.692	3,591.878	13,058.661	13,122.422
Nonprofit	2,824.790	2,341.320	2,435.632	2,892.817	10,494.560	10,551.217
(Nonautomated)	998.771	808.872	840.577	996.054	3,644.274	3,658.460
(Automated)	1,826.019	1,532.447	1,595.055	1,896.764	6,850.286	6,892.758
Nonprofit ECR	715.433	562.547	587.060	699.061	2,564.101	2,571.205
(Nonautomated)	95.614	78.485	81.721	97.132	352.952	354.662
(Automated)	619.820	484.061	505.340	601.929	2,211.149	2,216.543
TOTAL STANDARD A	20,702.481	17,528.420	18,141.478	22,757.521	79,129.901	79,591.937
Parcel Post	61.520	56.738	51.289	61.008	230.555	231.826
(Inter-BMC)	14.740	12.721	10.887	12.350	50.698	50.360
(Intra-BMC)	12.288	10.782	9.462	11.061	43.594	43.552
(DBMC)	34.492	33.235	30.940	37.597	136.263	137.914
Bound Printed Matter	147.432	112.605	112.439	183.755	556.230	561.999
Special Rate	58.437	43.876	43.707	53.331	199.352	200.734
Library Rate	8.242	6.645	6.713	7.068	28.668	28.716
TOTAL STANDARD B	275.631	219.865	214.147	305.162	1,014.805	1,023.275
Postal Penalty	72.747	72.842	77.327	76.123	299.039	298.093
Free-for-the-Blind	14.692	11.028	14.345	15.939	56.004	56.427
TOTAL DOMESTIC MAIL	47,006.126	44,854.247	44,513.317	56,065.492	192,439.182	193,362.119
<b>SPECIAL SERVICES</b>						
Registry	3.717	3.231	3.322	4.098	14.368	14.288
Insurance	8.291	7.585	6.337	8.304	30.515	30.574
Certified	72.981	61.490	74.119	83.335	291.924	293.299
Collect-on-Delivery	0.940	0.900	0.907	1.148	3.895	3.886
Money Orders	51.156	51.444	56.861	75.776	235.237	236.596
TOTAL SPECIAL SERVICES	137.084	124.649	141.545	172.661	575.940	578.643

TABLE 3 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 After-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,197.652	23,537.796	22,497.238	28,503.646	96,736.333	97,173.705
(Single Piece)	12,627.187	13,263.696	12,241.730	15,977.627	54,110.241	54,274.662
(Nonautomated Presort)	1,051.001	1,092.887	1,056.625	1,249.931	4,450.444	4,449.121
(Automated)	8,519.464	9,181.213	9,198.883	11,276.087	38,175.648	38,449.922
First-Class Cards	1,391.456	1,266.107	1,295.720	1,712.167	5,665.450	5,699.332
Stamped Cards	146.241	140.801	136.525	167.574	591.142	595.087
Private Cards	1,245.215	1,125.306	1,159.195	1,544.592	5,074.308	5,104.245
(Single Piece)	617.091	554.394	567.712	751.951	2,491.149	2,502.445
(Nonautomated Presort)	162.369	144.113	145.765	190.666	642.914	644.011
(Automated)	465.754	426.799	445.717	601.975	1,940.245	1,957.789
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,589.108</b>	<b>24,803.903</b>	<b>23,792.959</b>	<b>30,215.812</b>	<b>102,401.782</b>	<b>102,873.037</b>
Priority Mail	265.676	262.012	265.620	336.127	1,129.436	1,136.072
Express Mail	14.437	15.705	15.935	20.437	66.514	66.872
Mailgrams	0.935	1.267	1.098	1.015	4.315	4.312
<b>PERIODICAL MAIL</b>						
Within County	204.807	204.752	212.094	275.888	897.542	900.254
Nonprofit	511.975	497.009	530.070	592.493	2,131.547	2,138.787
Classroom	10.976	10.158	11.949	10.938	44.021	44.286
Regular Rate	1,615.378	1,648.986	1,767.898	2,158.148	7,190.411	7,217.014
<b>TOTAL PERIODICAL MAIL</b>	<b>2,343.137</b>	<b>2,360.906</b>	<b>2,522.011</b>	<b>3,037.467</b>	<b>10,263.520</b>	<b>10,300.342</b>
<b>STANDARD MAIL</b>						
Single-Piece	40.442	35.046	40.567	48.057	164.112	164.906
Regular Rate Bulk	17,751.047	15,152.905	15,747.443	19,948.189	68,599.585	69,038.257
Regular	10,035.708	8,646.230	9,135.779	11,662.276	39,479.993	39,738.415
(Nonautomated)	2,439.275	2,103.486	2,228.403	2,846.259	9,617.423	9,677.948
(Automated)	7,596.433	6,542.744	6,907.376	8,816.016	29,862.570	30,060.468
Enhanced Carrier Route	7,715.340	6,506.675	6,611.664	8,285.913	29,119.592	29,299.842
(Nonautomated)	551.751	465.315	472.823	592.555	2,082.444	2,095.334
(Automated)	7,163.589	6,041.360	6,138.841	7,693.359	27,037.148	27,204.508
Nonprofit Rate Bulk	3,586.295	2,953.921	3,086.692	3,644.146	13,271.054	13,342.748
Nonprofit	2,887.868	2,378.603	2,485.540	2,934.470	10,686.481	10,744.243
(Nonautomated)	994.460	820.398	857.438	1,011.288	3,683.584	3,703.736
(Automated)	1,893.409	1,558.205	1,628.103	1,923.181	7,002.897	7,040.507
Nonprofit ECR	698.427	575.318	601.152	709.676	2,584.573	2,598.505
(Nonautomated)	96.804	79.631	83.155	98.117	357.708	359.579
(Automated)	601.622	495.687	517.997	611.559	2,226.865	2,238.926
<b>TOTAL STANDARD A</b>	<b>21,377.784</b>	<b>18,141.872</b>	<b>18,874.702</b>	<b>23,640.393</b>	<b>82,034.751</b>	<b>82,545.911</b>
Parcel Post	63.063	60.975	54.774	65.364	244.176	246.034
(Inter-BMC)	12.183	11.234	9.618	10.930	43.966	43.790
(Intra-BMC)	11.252	10.700	9.447	11.072	42.472	42.612
(DBMC)	39.627	39.041	35.710	43.362	157.739	159.632
Bound Printed Matter	163.521	117.915	119.507	187.830	588.773	595.192
Special Rate	60.701	44.181	44.391	54.408	203.681	205.066
Library Rate	7.891	6.520	6.803	7.323	28.537	28.678
<b>TOTAL STANDARD B</b>	<b>295.176</b>	<b>229.592</b>	<b>225.476</b>	<b>314.925</b>	<b>1,065.167</b>	<b>1,074.970</b>
Postal Penalty	63.425	69.204	70.601	67.658	270.886	270.106
Free-for-the-Blind	15.603	11.718	15.547	16.762	59.630	60.124
<b>TOTAL DOMESTIC MAIL</b>	<b>47,965.280</b>	<b>45,896.178</b>	<b>45,783.948</b>	<b>57,650.596</b>	<b>197,296.001</b>	<b>198,331.746</b>
<b>SPECIAL SERVICES</b>						
Registry	3.099	2.810	3.003	3.803	12.715	12.711
Insurance	7.987	7.596	6.307	8.390	30.280	30.382
Certified	74.204	63.010	78.823	88.132	304.169	306.557
Collect-on-Delivery	0.834	0.806	0.810	1.039	3.490	3.482
Money Orders	53.811	55.237	60.162	80.632	249.843	251.307
<b>TOTAL SPECIAL SERVICES</b>	<b>139.936</b>	<b>129.459</b>	<b>149.105</b>	<b>181.996</b>	<b>600.496</b>	<b>604.440</b>

TABLE 4  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 After-Rates

	1998Q1	1998Q2	1998Q3	1998Q4	1998PFY	1998GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	21,935.201	23,161.913	22,046.823	27,911.126	95,055.063	95,445.074
(Single-Piece)	12,725.162	13,337.839	12,246.160	15,917.896	54,227.057	54,398.337
(Nonautomated Presort)	1,171.020	1,187.300	1,147.228	1,359.676	4,865.224	4,856.599
(Automated)	8,039.018	8,636.774	8,653.436	10,633.554	35,962.782	36,190.138
(Basic Letters)	964.594	1,032.676	1,029.846	1,259.525	4,286.641	4,310.024
(Basic Flats)	10.955	11.746	11.721	14.350	48.772	49.052
(3-Digit Letters)	4,622.749	4,982.110	4,997.379	6,147.718	20,749.956	20,887.639
(5-Digit Letters)	2,104.780	2,265.771	2,269.865	2,789.052	9,429.468	9,489.846
(3/5-Digit Flats)	52.243	56.243	56.342	69.236	234.064	235.577
(Carrier-Route Letters)	283.697	288.227	288.284	353.673	1,213.881	1,218.001
First-Class Cards	1,372.017	1,241.392	1,243.365	1,640.209	5,496.982	5,522.041
Stamped Cards	143.102	139.959	132.768	164.249	580.078	582.936
Private Cards	1,228.914	1,101.433	1,110.597	1,475.960	4,916.905	4,939.106
(Single-Piece)	621.238	554.407	556.264	735.604	2,467.513	2,476.015
(Nonautomated Presort)	168.959	151.065	149.873	195.880	665.777	666.889
(Automated)	438.717	395.961	404.461	544.476	1,783.614	1,796.201
(Basic)	83.410	75.461	76.720	102.794	338.385	340.535
(3-Digit)	197.082	181.138	186.788	253.724	818.733	826.457
(5-Digit)	130.918	116.523	118.233	158.166	523.841	526.687
(Carrier-Route)	27.307	22.838	22.719	29.791	102.656	102.522
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,307.218</b>	<b>24,403.304</b>	<b>23,290.189</b>	<b>29,551.335</b>	<b>100,552.045</b>	<b>100,967.115</b>
<b>STANDARD A MAIL</b>						
Single-Piece	40.645	34.320	39.680	46.420	161.064	161.635
Regular Rate Bulk	17,121.612	14,590.234	15,079.106	19,119.223	65,910.176	66,307.879
Regular	9,362.410	8,249.587	8,660.053	11,064.299	37,336.349	37,626.125
(Nonautomated)	2,286.121	2,006.450	2,115.720	2,706.950	9,115.241	9,183.527
(Basic Letters)	569.297	521.424	551.704	707.368	2,349.794	2,373.656
(Basic Nonletters)	438.483	400.910	425.322	548.267	1,812.982	1,832.667
(Presort Letters)	733.083	633.237	666.742	850.753	2,883.815	2,901.795
(Presort Nonletters)	545.258	450.880	471.951	600.561	2,068.651	2,075.408
(Automated)	7,076.289	6,243.137	6,544.333	8,357.349	28,221.108	28,442.599
(Basic Letters)	790.114	683.617	720.183	922.065	3,115.980	3,137.081
(Basic Flats)	63.989	56.462	59.933	76.827	257.211	259.347
(3-Digit Letters)	2,402.398	2,071.352	2,188.800	2,807.151	9,469.701	9,535.364
(5-Digit Letters)	1,507.151	1,437.928	1,477.100	1,864.044	6,286.222	6,359.083
(3/5-Digit Flats)	2,312.636	1,993.778	2,098.317	2,687.262	9,091.994	9,151.725
Enhanced Carrier-Route	7,759.201	6,340.647	6,419.053	8,054.924	28,573.826	28,681.754
(Automated)	552.973	459.395	462.128	576.666	2,051.162	2,059.272
(Basic Letters)	1,007.668	674.321	676.680	842.585	3,201.254	3,172.184
(Basic Nonletters)	2,819.982	2,367.479	2,399.804	3,014.716	10,601.981	10,659.702
(High-Density Letters)	103.869	87.255	88.486	111.203	390.813	392.975
(High-Density Nonletters)	303.989	255.950	259.990	327.211	1,147.140	1,153.857
(Saturation Letters)	815.857	685.282	694.889	873.220	3,069.248	3,086.174
(Saturation Nonletters)	2,154.864	1,810.966	1,837.076	2,309.324	8,112.229	8,157.590
Nonprofit Rate Bulk	3,540.224	2,903.866	3,022.692	3,591.878	13,058.661	13,122.422
Nonprofit	2,824.790	2,341.320	2,435.632	2,892.817	10,494.560	10,551.217
(Nonautomated)	998.771	808.872	840.577	996.054	3,644.274	3,658.460
(Basic Letters)	275.526	199.041	213.623	292.812	981.002	990.551
(Basic Nonletters)	105.337	79.062	83.854	109.362	377.614	380.481
(Presort Letters)	492.388	421.359	431.037	470.830	1,815.615	1,816.469
(Presort Nonletters)	125.520	109.410	112.063	123.050	470.043	470.959
(Automated)	1,826.019	1,532.447	1,595.055	1,896.764	6,850.286	6,892.758
(Basic Letters)	336.016	274.884	284.613	337.238	1,232.750	1,237.660
(Basic Flats)	18.835	15.907	16.538	19.628	70.909	71.359
(3-Digit Letters)	781.360	648.099	675.905	805.276	2,910.640	2,927.755
(5-Digit Letters)	488.174	428.398	446.165	530.503	1,893.240	1,909.683
(3/5-Digit Flats)	201.636	165.159	171.834	204.119	742.748	746.301
Nonprofit ECR	715.433	562.547	587.060	699.061	2,564.101	2,571.205
(Automated)	95.614	78.485	81.721	97.132	352.952	354.662
(Basic Letters)	267.254	191.819	199.707	237.348	896.129	893.631
(Basic Nonletters)	154.815	128.250	134.091	159.919	577.075	580.583
(High-Density Letters)	10.780	8.929	9.335	11.133	40.177	40.409
(High-Density Nonletters)	3.900	3.235	3.384	4.038	14.557	14.648
(Saturation Letters)	135.703	112.476	117.625	140.308	506.112	509.041
(Saturation Nonletters)	47.368	39.352	41.197	49.183	177.100	178.231
<b>TOTAL STANDARD A MAIL</b>	<b>20,702.481</b>	<b>17,528.420</b>	<b>18,141.478</b>	<b>22,757.521</b>	<b>79,129.901</b>	<b>79,591.937</b>

TABLE 4 (continued)  
 QUARTERLY VOLUME FORECASTS, 1997Q1 TO 1999Q4  
 GOVERNMENT DISTRIBUTED TO CLASS  
 (In Millions of Pieces)  
 After-Rates

	1999Q1	1999Q2	1999Q3	1999Q4	1999PFY	1999GFY
<b>FIRST-CLASS MAIL</b>						
First-Class Letters & Flats	22,197.652	23,537.796	22,497.238	28,503.646	96,736.333	97,173.705
(Single-Piece)	12,627.187	13,263.696	12,241.730	15,977.627	54,110.241	54,274.662
(Nonautomated Presort)	1,051.001	1,092.887	1,056.625	1,249.931	4,450.444	4,449.121
(Automated)	8,519.464	9,181.213	9,198.883	11,276.087	38,175.648	38,449.922
(Basic Letters)	1,004.499	1,077.401	1,074.053	1,309.508	4,465.461	4,492.544
(Basic Flats)	11.474	12.346	12.352	15.122	51.294	51.648
(3-Digit Letters)	4,930.634	5,319.126	5,334.925	6,546.547	22,131.232	22,295.230
(5-Digit Letters)	2,234.445	2,408.058	2,412.945	2,958.385	10,013.833	10,086.111
(3/5-Digit Flats)	55.526	59.911	60.097	73.754	249.288	251.142
(Carrier-Route Letters)	282.885	304.372	304.510	372.772	1,264.539	1,273.247
First-Class Cards	1,391.456	1,266.107	1,295.720	1,712.167	5,665.450	5,699.332
Stamped Cards	146.241	140.801	136.525	167.574	591.142	595.087
Private Cards	1,245.215	1,125.306	1,159.195	1,544.592	5,074.308	5,104.245
(Single-Piece)	617.091	554.394	567.712	751.951	2,491.149	2,502.445
(Nonautomated Presort)	162.369	144.113	145.765	190.666	642.914	644.011
(Automated)	465.754	426.799	445.717	601.975	1,940.245	1,957.789
(Basic)	87.444	79.684	82.771	111.216	361.115	363.941
(3-Digit)	218.649	201.728	212.050	288.189	920.615	930.311
(5-Digit)	134.846	123.241	128.370	172.932	559.389	564.113
(Carrier-Route)	24.816	22.145	22.526	29.638	99.126	99.424
<b>TOTAL FIRST-CLASS MAIL</b>	<b>23,589.108</b>	<b>24,803.903</b>	<b>23,792.959</b>	<b>30,215.812</b>	<b>102,401.782</b>	<b>102,873.037</b>
<b>STANDARD A MAIL</b>						
Single-Piece	40.442	35.046	40.567	48.057	164.112	164.906
Regular Rate Bulk	17,751.047	15,152.905	15,747.443	19,948.189	68,599.585	69,038.257
Regular	10,035.708	8,646.230	9,135.779	11,662.276	39,479.993	39,738.415
(Nonautomated)	2,439.275	2,103.486	2,228.403	2,846.259	9,617.423	9,677.948
(Basic Letters)	638.650	551.827	585.792	749.782	2,526.050	2,543.194
(Basic Nonletters)	497.844	432.561	461.669	594.012	1,986.086	2,002.088
(Presort Letters)	764.368	657.181	694.113	883.872	2,999.534	3,016.250
(Presort Nonletters)	538.413	461.917	486.829	618.593	2,105.753	2,116.416
(Automated)	7,596.433	6,542.744	6,907.376	8,816.016	29,862.570	30,060.468
(Basic Letters)	831.669	717.840	761.148	973.028	3,283.686	3,305.037
(Basic Flats)	69.298	59.815	63.426	81.084	273.624	275.405
(3-Digit Letters)	2,535.594	2,191.641	2,327.085	2,978.927	10,033.246	10,101.771
(5-Digit Letters)	1,734.850	1,479.282	1,534.097	1,941.504	6,689.732	6,732.521
(3/5-Digit Flats)	2,425.022	2,094.166	2,221.620	2,841.474	9,582.281	9,645.733
Enhanced Carrier-Route	7,715.340	6,506.675	6,511.664	8,285.913	29,119.592	29,299.842
(Automated)	551.751	465.315	472.823	592.555	2,082.444	2,095.334
(Basic Letters)	805.855	679.612	690.578	865.451	3,041.496	3,060.323
(Basic Nonletters)	2,888.229	2,435.767	2,475.070	3,101.823	10,900.889	10,968.366
(High-Density Letters)	106.545	89.854	91.304	114.425	402.128	404.618
(High-Density Nonletters)	313.598	264.471	268.738	336.790	1,183.597	1,190.924
(Saturation Letters)	836.635	705.570	716.955	898.507	3,157.668	3,177.214
(Saturation Nonletters)	2,212.725	1,866.085	1,896.196	2,376.363	8,351.369	8,403.064
Nonprofit Rate Bulk	3,586.295	2,953.921	3,086.692	3,644.146	13,271.054	13,342.748
Nonprofit	2,887.868	2,378.603	2,485.540	2,934.470	10,686.481	10,744.243
(Nonautomated)	994.460	820.398	857.438	1,011.288	3,683.584	3,703.736
(Basic Letters)	299.990	228.326	245.500	328.189	1,102.004	1,115.339
(Basic Nonletters)	111.119	86.743	92.290	118.518	408.670	412.634
(Presort Letters)	462.319	400.694	411.946	447.102	1,722.061	1,724.223
(Presort Nonletters)	121.032	104.635	107.702	117.479	450.849	451.541
(Automated)	1,893.409	1,558.205	1,628.103	1,923.181	7,002.897	7,040.507
(Basic Letters)	335.190	274.265	285.354	336.179	1,230.987	1,236.296
(Basic Flats)	19.586	16.118	16.823	19.838	72.366	72.736
(3-Digit Letters)	805.378	663.996	694.934	822.108	2,986.415	3,003.665
(5-Digit Letters)	529.352	435.802	455.359	537.642	1,958.156	1,968.699
(3/5-Digit Flats)	203.902	168.024	175.633	207.415	754.974	759.112
Nonprofit ECR	698.427	575.318	601.152	709.676	2,584.573	2,598.505
(Automated)	96.804	79.631	83.155	98.117	357.708	359.579
(Basic Letters)	237.455	195.825	204.724	241.784	879.789	884.649
(Basic Nonletters)	160.106	132.036	138.036	163.024	593.203	596.480
(High-Density Letters)	11.089	9.114	9.514	11.222	40.938	41.148
(High-Density Nonletters)	4.043	3.334	3.486	4.117	14.981	15.064
(Saturation Letters)	139.678	114.761	119.774	141.262	515.474	518.096
(Saturation Nonletters)	49.252	40.617	42.463	50.150	182.481	183.469
<b>TOTAL STANDARD A MAIL</b>	<b>21,377.784</b>	<b>18,141.872</b>	<b>18,874.702</b>	<b>23,640.393</b>	<b>82,034.751</b>	<b>82,545.911</b>

**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.



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Eric P. Koetting

475 L'Enfant Plaza West, S.W.  
Washington, D.C. 20260-1137  
(202) 268-2992; Fax -5402  
October 9, 1997